

**Topics** 

# **Charoen Pokphand Foods Plc.**

Listed on the Stock Exchange of Thailand

# **Monthly Newsletter**

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### CP Foods' 9-month net profit in 2018 achieved Bt13.85 bn driven by overseas operation

The nation, November 16, 2018

Charoen Pokphand Foods PCL (CP Foods) announced total sales of Bt398,261 billion in the first nine months of 2018, up by 7% compared to the same period last year thanks to business growth from overseas operations.

Mr. Sooksunt Jiumjaiswanglerg, Chief Executive Officer (CEO) for Agro-Industrial Business and Co-President at CP Foods, said overseas operations in the first nine months this year accounted for 67% of the company's total sales, an increase by 12% year-on-year. Vietnam's operation grew the fastest.

"The overseas investment is a part of the company's sustainable growth strategy. CP Foods has invested in promising overseas markets for agriculture and food sectors, focusing on developing countries with a demand for high quality and modern farming." he explained, adding that CP Foods currently operates in 17 countries worldwide.

It had reported a 9-month net profit of Bt13.855 billion, rising by 7% due to pork price recovery in Vietnam and Cambodia. As a result of good overseas performance, CP Foods is confident of achieving 2018's target and also forecast business continues to soar driven mainly by the overseas operations in 2019. To cope with global economic slowdown, the company placed an importance on reducing cost of management and lower interest expense via debentures.

Mr. Sooksant predicted the company's total sales to reach Bt600 billion in the next five years which foreign operation will become a main driver, accounting for 75% of its sales. On the business expansion, Mr. Sukhawat Dansermsuk, Chief Executive Officer (CEO) - Food Business and Co-President at CP Foods, said the company sets up Research and Development Center to deliver food products suitable for all group of consumers, including patient foods and aging consumers. He also pointed that the company must deliver new products that meet consumer's demands to overcome growing challenge in ready-to-eat meal business.

CPF's vision sets to achieve "Kitchen of the World" by providing safety food and quality products that are able to trace back throughout supply chains. Moreover, it also supports efficient resource consumption as well as taking responsibility for the social developments based on good corporate governance. These sustainability's excellences are recognized by organizations across the world such as Thailand Sustainability Investment, DJSI and FTSE4Good index.

### C.P. Cambodia received three outstanding awards for integrated business

Bangkok Biznews , November 13, 2018

**Phnom Penh** – Ministry of Agriculture Forestry and Fisheries of Cambodia granted three outstanding awards to C.P. Cambodia Co.,Ltd., as successful integrated agro-industrial business that encourages the Kingdom's development in feed, farm and food sectors.

**H.E. Veng Sakhon**, Minister of Agriculture Forestry and Fisheries, said the government has stepped forward on development in farm sector both agriculture and livestock to generate the country's economic growth. The market has been opened for foreign investors especially in dairy, poultry, swine livestock and service businesses.

"We have focused on developing legal frameworks, promoting research and development, animal breeding, improving animal husbandry and animal health, and encouraging medium-to-large-scaled investment in animal feed production. The policy is to serve rising market demand of meat and meat products as well as livestock development of farmers in the countryside," he noted.

The awards have been presented during Cambodia International Agriculture, Feed & Livestock Show 2018 held on November 1-3, 2018 at Koh Pich. The winners have come up with trophy and certificate in 12 categories covering key industries such as feed production, farm management, animal breeding, eggs, dairy production, meat processing etc.

C.P. Cambodia, a leading agro-industrial and food conglomerate company, won three outstanding awards including "Most Outstanding Feed Producer Award", "Most Outstanding Integrator Award", and "Most Outstanding Meat Processor Award". These Awards have presented successful development as the leader in feed and livestock industry in Cambodia.

The company's integrated manufacturing involving feed, livestock farm, meat processing, semi-cooked meat, fully-cooked meat and food products. It also undertakes international standard practices to guarantee food quality, food safety and traceability. At present, the company has worked with more than 1,000 Cambodian farmers in 25 provinces nationwide.

Mr.Wittaya Kreangkriwit, Senior Vice President of C.P. Cambodia said the awards have proved CP·s expertise in developing agro-industrial and food business in line with the company's vision "Kitchen of the World", under which focuses on creating food safety and food safety to consumer around the world.

"It's our great honor and pleasure to win three of the 12 titles. We will further develop farmers in Cambodia focusing on agriculture, animal husbandry and livestock production effectively and sustainability."

C.P Cambodia is a subsidiary of Charoen Pokphand Foods Public Company Limited (CPF), the world's leading listed agroindustrial and food conglomerates, which operates vertically integrated business with the operation in 16 countries, and exports to more than 30 countries, covering 4 billons population worldwide.

#### CPF won SET's Outstanding Sustainability Awards 2018 and Thailand Sustainability Investment Bangkok Post November 2, 2018

The Stock Exchange of Thailand (SET) granted two sustainability awards to Charoen Pokphand Foods PCL (CPF) including Outstanding Sustainability Awards 2018 and Thailand Sustainability Investment (THSI) for the 4th year that presented the company's doing business with responsibility for social, environment and the management under good corporate governance through sustainable development principles to generate sustainable growth and positive returns to economy.

Mr.Sooksunt Jiumjaiswanglerg, Chief Executive Officer – Agro Industrial Business and Co-President of CPF, said the SET Sustainability Awards is one of SET's direction on quality development for listed companies in Thailand, which aims to create values to the corporate and social.

CPF operates business toward the vision "Kitchen of the World", focusing on economic, social and environmental responsibilities. In addition, the company (both in Thailand and overseas investment) also encourages all of its stakeholders and business partners throughout its supply chain to apply sustainability development in line with good corporate governance. This is to guarantee its food safety, good quality and good taste to all consumers.

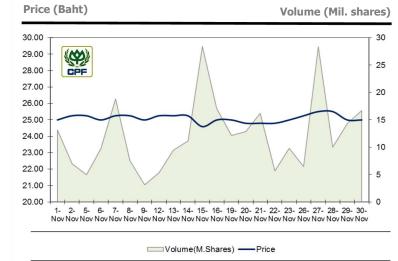
The company drives through Sustainability Direction under the three pillars : "Food Security, Self-Sufficiency Economy and Balance of Nature", in accordance with UN Global Compact and Sustainable Development Goals, covering good health and well-being, food accession, legal labor employment, climate action and environment management under the sustainable development etc.

"Sustainable development is CPF's core principle to operate business sustainability and responsibility. The company's goal is to support global food production for food security to serve world's population. We promise to lead all of our stakeholders to achieve sustainability in terms of better health and good quality of life, natural and environmental protection to pass on good things to the future world," stressed Sooksunt.

Mr. Sukhawat Dansermsuk, Chief Executive Officer (CEO) - Food Business and Co-President at CPF, said the company strives to develop a sustainable food business through relentless research and constant drive for innovation. The goal is to improve health and nutrition of consumers of all ages with fresh, safe, hygienic and nutritious foods under the world class standard from farm to table. In addition, the company has been developing healthy meals and food for patients at hospital to provide a new and tasty choice of ready-to-eat meal for each individuals with specific needs.

"We have been developed foods for patient and elderly as well as healthy foods and foods for beauty. CPF recently opened RD center at Ayutthaya Province. The state-of-the-art pilot plant has helped the company to accelerate innovation and raise the company's R&D process to a new height," Mr. Sukhawat pointed.

He added that CPF has committed to develop products under world class standard and high responsibility to society and environment to attain a sustainable and transparent production process and a traceability throughout the supply chain. This principle is in line with DJSI, the internationally recognized sustainable assessment.



November 2018	
Highest Price	25.50
Lowest Price	24.60
Closed Price	25.00
Average Volume/Day (Shares)	11,431,500

## Price Performances: CPF

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