# PUT OUR HEORT INTO FOOD



# 1H/2021 Results Briefing

Investor Presentation August 16, 2021



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# Why Invest in CPF

### Our Vision is...



"Aiming to compete in the front line of the food industry, we use resources properly and environmental friendly. The Company takes into account the interests of all stakeholders to ensure sustainable growth, while being able to generate appropriate return to shareholders"

#### One of the world's Leaders

- Animal feed manufacturing, swine production, and shrimp integrated business
- Multi-species animal proteins mainly swine, poultry, shrimp



#### Diversified Portfolio

- operations and investment in 17 countries
- exports to more than **40 countries**
- catered to over **4 billion population**



#### We are recognized as

- SET 50 in Stock Exchange of Thailand Agro & Food Industry Sector
- Member of Dow Jones Sustainability Index (Emerging Markets)
- Member of FTSE4Good Index Series
- Ranked "Excellent" for CGR Scoring by Thai Institute of Directors (IOD)
- ASEAN Asset Class PLCs from ASEAN
   Corporate Governance Scorecard (ACGS)

# Sustainability



CPF commits to support

13 of 17

Sustainable Development Goals which align with

our capacity and potential.





CPF is a participant in the United Nations Global Compact

Member of Dow Jones Sustainability Indices













Powered by the S&P Global CSA

# **Company Highlights**

### Market Cap THB 228 billion

(or ~USD6.8 billion) as of Aug 13, 2021

- 8,611 million shares (paid-up) with par THB 1.00 per share
- Book Value THB 24.37\* per share as of Jun 30, 2021
- Major Shareholder Charoen Pokphand Group Ltd. with 51.43%\*\* of paid-up capital as of May 18, 2021

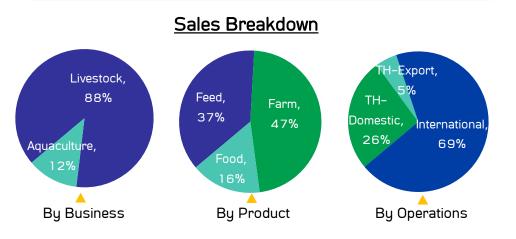
Note: USD1 = THB 33.47 (as of Aug13, 2021)

\* Exclude Non-Controlling Interests (NCI) and Subordinated Perpetual Debentures

\*\* CPG Group is a reporting group to be in compliance with Section 246 and Section 247 of the Securities and Exchange Act of 2535 (as amended)

### Sales in FY2020 THB 590 billion

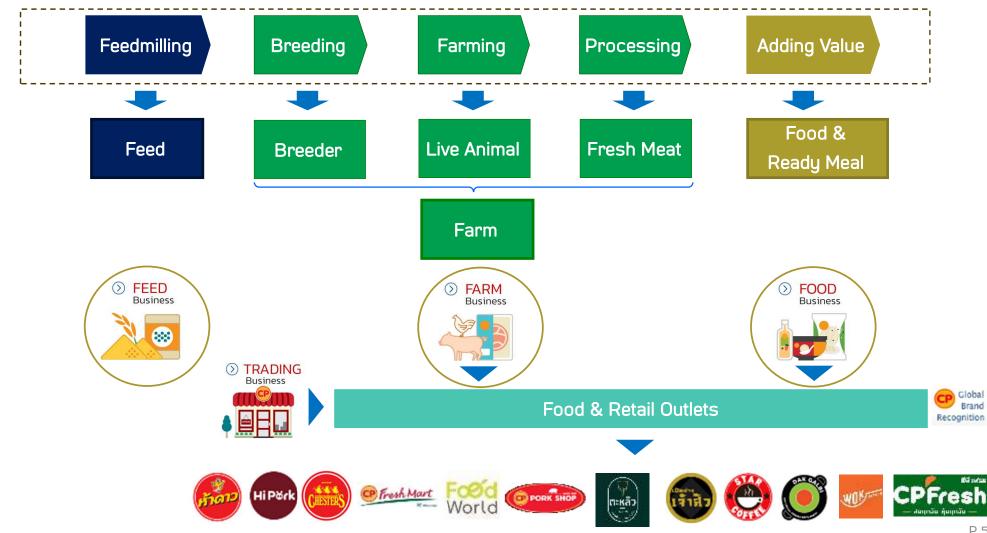
(or ~USD17.6 billion)



- **4 listed** investments onboard (HKSE:00043, HKSE:3839, TWSE:1215, SET:CPALL)
- 34 series of debentures listed on Thai Bond Market Association
- 2 exchangeable Bonds on SGX
- Credit Rating A+ with "Stable" Outlook by TRIS Rating as of Mar 31, 2021

# Vertically Integrated Business in Thailand

The integrated food process to offer top-quality products in terms of nutrition, taste, food safety, and traceability with the focus to maintain world-class, modern production process as well as efficient and ecofriendly consumption of natural resources.

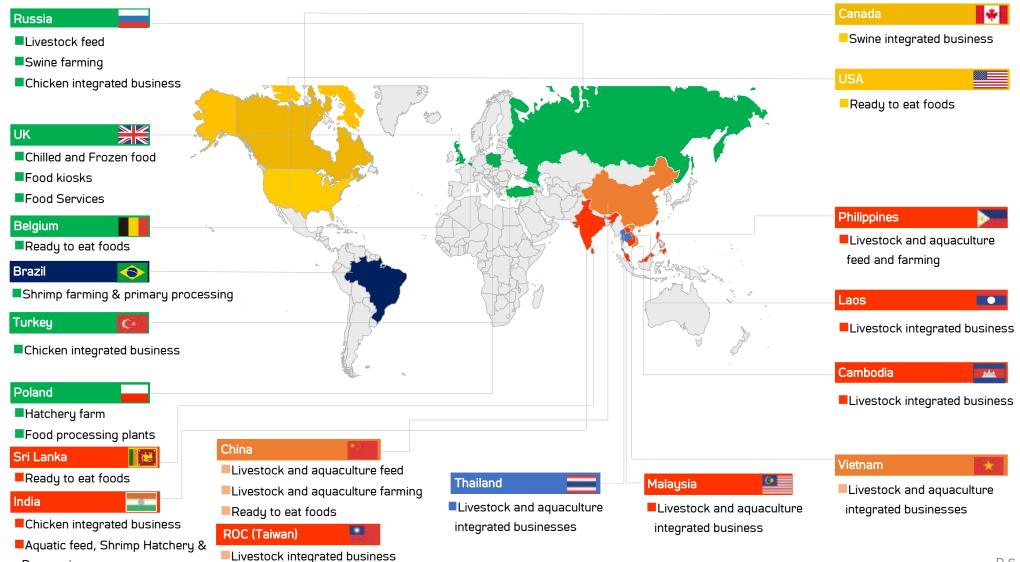


# **CPF** Geographical Footprints

Operations and investment in 17 countries catered to > 4 billion population

• Export to more than 40 countries across 5 continents

Processing



# **Our Strategy for Growth**

Fully integrated business model

2

Globalization by establishing a proper business model suitable for each strategic market

3

Value-added business by expanding portfolio towards innovative products and services to serve rising demands

4

Digital Transformation utilize digital tools to improve operation efficiency and to better serve needs of customer.



Sustainability ensure sustainable growth by creating shared value for society, environment and well as economic value.









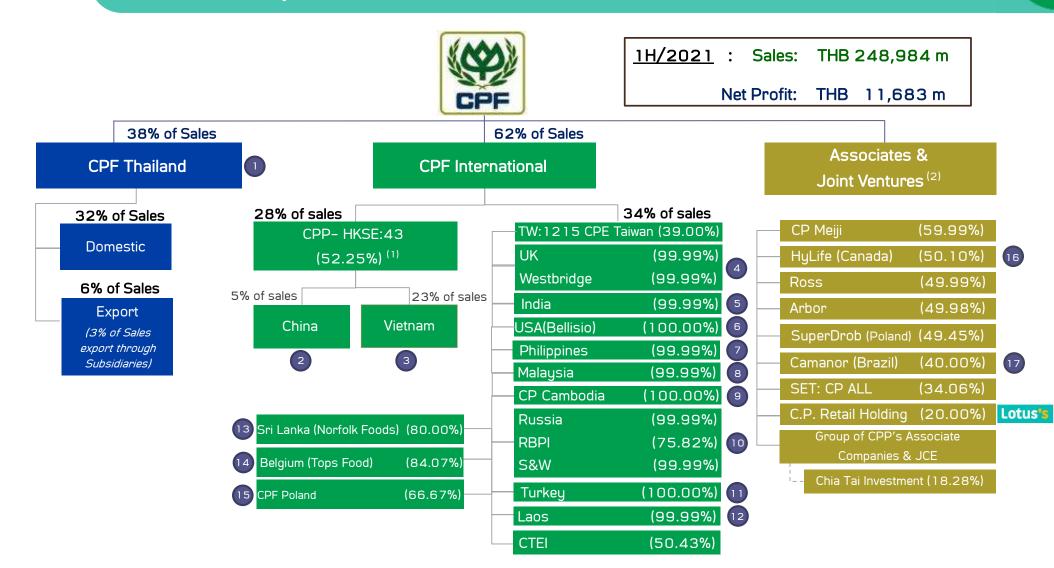


"Robot Accountant"





## CPF Operation Structure (as of Jun 30, 2021)



Note: % represent percent holding by CPF both direct and indirect

(1) Based on total issued shares

(2) See Appendix D for full list of associates & joint ventures

### **Performance Summary**

	HoH : As Reported			Excl. CTI	QoQ : As Reported			Excl. CTI
Unit: THB, m	1H/2020	1H/2021	%Chg.	%Chg.	2Q/2020	2Q/2021	%Chg.	%Chg.
Net sales	281,940	248,984	-12%	12%	143,805	129,638	-10%	14%
Gross Profit Margin	18.2%	18.1%			18.1%	16.4%		
EBITDA	44,828	43,855	-2%	10%	25,604	24,369	-5%	8%
EBITDA Margin	15.9%	17.6%			17.8%	18.8%		
NET PROFIT	12,139	11,683	-4%		6,028	4,738	-21%	
Net Profit Margin	4.3%	4.7%			4.2%	3.7%		

1H/2020 Sales Revenue Breakdown and HoH Comparison

#### Thailand 38%

#### Revenue +8% YoY

- Swine performance remain strong with price up 13% half on half
- Broiler export improved, but domestic price drop 4%
- Shrimp operation continued to improve

#### China 5%

#### Revenue -82% YoY

- Significant decrease from deconsolidation of CTI
- Excluded CTI, revenue decreased 16%
- Softer broiler business but steady growth in food

#### Vietnam 23%

#### Revenue +9% YoY

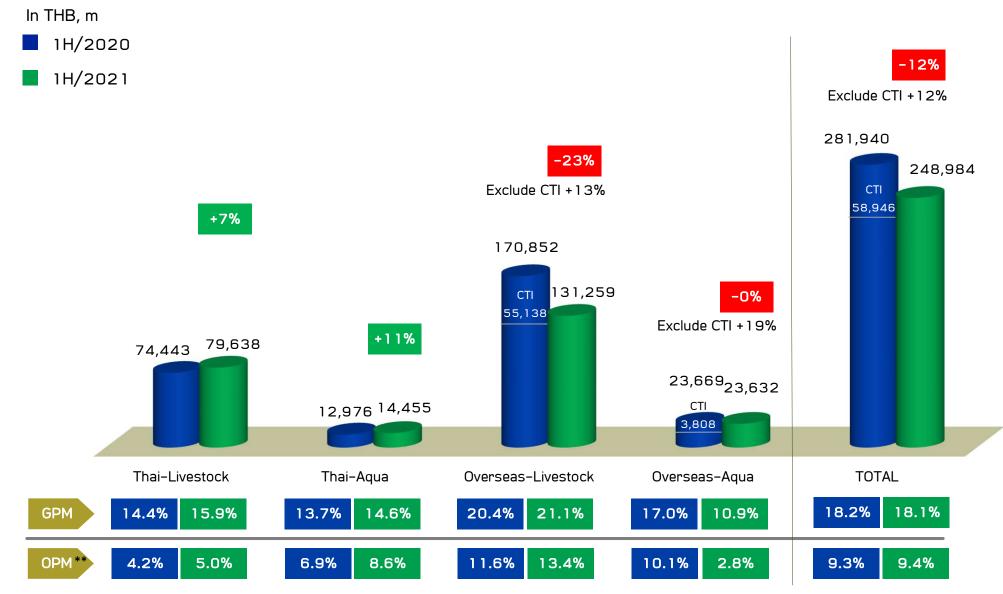
- Swine sales increased due to volume despite price slightly soften
- Aquaculture strengthen half on half

#### Others 34%

#### Revenue +26% YoY

- Philippines broiler and swine prices increase significantly from short of supply
- Cambodia swine price and volume improved
- Russia operation improved from higher broiler and swine prices

# 1H/2021: Sales & Profit Margin by Business



\*\* Exclude gain/loss from fair value adjustment of biological assets

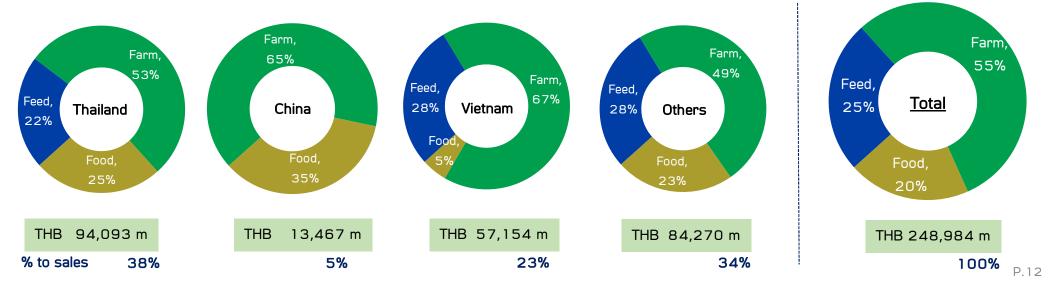
# 1H/2021: Sales Structure by Business

Sales Breakdown										
		Livestock	A	quaculture		Total				
	1H20	1H21	%Change	1H20	1H21	%Change	1H20	1H21	%Change	
Thailand	74,443	79,638	7%	12,976	14,455	11%	87,419	94,093	8%	
Domestic	62,992	66,955	6%	10,520	11,680	11%	73,512	78,635	7%	
Export	11,451	12,683	11%	2,456	2,775	13%	13,907	15,458	11%	
China	71,019	13,211	-81%	3,929	256	-94%	74,948	13,467	-82%	
CTI	55,138	0	-100%	3,808	0	-100%	58,946	0	-100%	
Exclude CTI	15,881	13,211	-17%	121	256	112%	16,002	13,467	-16%	
Vietnam	43,353	46,765	8%	9,137	10,389	14%	52,490	57,154	9%	
Others	56,480	71,283	26%	10,603	12,987	22%	67,083	84,270	26%	
Total	245,295	210,897	-14%	36,645	38,087	4%	281,940	248,984	-12%	
					-					
% of Total Sales	87%	85%		13%	15%		100%	100%		



# 1H/2021: Sales Structure by Products

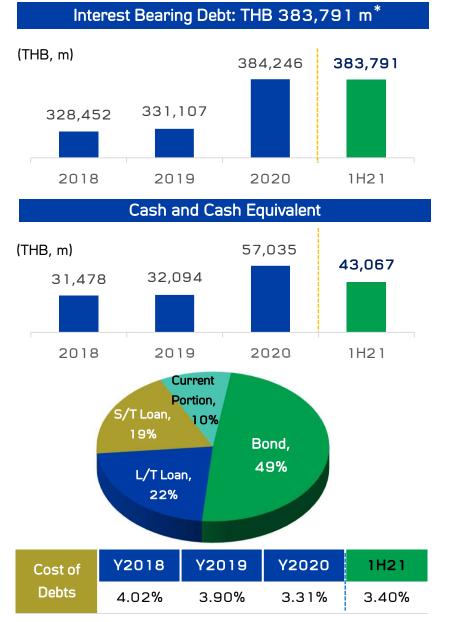
Sales Breakdown by Products													
		Feed			Farm			Food			Total		
	1H20	1H21	%Change	1H2O	1 H2 1	%Change	1H20	1 H2 1	%Change	1H2O	1H21	%Change	
Thailand	18,894	21,083	12%	47,637	49,814	5%	20,888	23,196	11%	87,419	94,093	8%	
Domestic	18,880	21,032	11%	43,497	45,352	4%	11,135	12,251	10%	73,512	78,635	7%	
Export	14	51	264%	4,140	4,462	8%	9,753	10,945	12%	13,907	15,458	11%	
China	56,723	0	-100%	13,822	8,715	-37%	4,403	4,752	8%	74,948	13,467	-82%	
СТІ	53,273	0	-100%	4,882	0	-100%	791	0	-100%	58,946	0	-100%	
Exclude CTI	3,450	0	-100%	8,940	8,715	-3%	3,612	4,752	32%	16,002	13,467	-16%	
Vietnam	13,740	16,177	18%	36,748	38,348	4%	2,002	2,629	31%	52,490	57,154	9%	
Others	16,377	23,850	46%	32,701	40,931	25%	18,005	19,489	8%	67,083	84,270	26%	
Total	105,734	61,110	-42%	130,908	137,808	5%	45,298	50,066	11%	281,940	248,984	-12%	



# **Consolidated Income Statement Highlight**

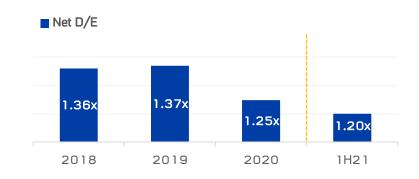
HoH : As Reported			Exclude CTI		QoQ : As Reported			Exclude CTI	
1H/2020	1H/2021	%Chg.	1H/2020	%Chg.	2Q/2020	2Q/2021	%Chg.	2Q/2020	%Chg.
281,940	248,984	-12%	222,994	12%	143,805	129,638	-10%	113,995	14%
18.2%	18.1%		18.8%		18.1%	16.4%		18.4%	
25,529	22,377	-12%	21,959	2%	13,174	9,669	-27%	11,009	-12%
9.1%	9.0%		9.8%		9.2%	7.5%		9.7%	
44,828	43,855	-2%	39,893	10%	25,604	24,369	-5%	22,596	8%
15.9%	17.6%		17.9%		17.8%	18.8%		19.8%	
(800)	(599)	25%			962	(525)	-155%		
(8,156)	(8,069)	-1%			(4,491)	(3,971)	-12%		
(4,915)	(3,869)	-21%			(2,919)	(1,752)	-40%		
4,263	2,796	-34%			1,583	753	-52%		
1,653	619	-63%			723	619	-14%		
_	487	100%			-	487	100%		
12,139	11,683	-4%			6,028	4,738	-21%		
4.3%	4.7%				4.2%	3.7%			
1.45	1.43				0.72	0.57			
8,178	7,988				8,171	7,988			
8,611	8,611				8,611	8,611			
0.40	0.40								
	1H/2020 281,940 25,529 9.1% 44,828 15.9% (800) (8,156) (8,156) (4,915) 4,263 1,653 1,653 1,653 1,653 1,653 1,653 1,653 1,653 1,653 1,653	1H/2020       1H/2021         281,940       248,984         18.2%       18.1%         25,529       22,377         9.1%       9.0%         44,828       43,855         15.9%       17.6%         (800)       (599)         (8,156)       (8,069)         (4,915)       (3,869)         4,263       2,796         1,653       619         -       487         12,139       11,683         4.3%       4.7%         1.45       1.43         8,178       7,988         8,611       8,611	H/20201H/2021%Chg.281,940248,984-12%281,940248,984-12%18.2%18.1%-12%25,52922,377-12%9.1%9.0%-12%44,82843,855-2%44,82843,855-2%(800)(599)25%(8,156)(8,069)-1%(4,915)(3,869)-21%4,2632,796-34%1,653619-63%1,653619-63%-487100%12,13911,683-4%4.3%4.7%-1.451.43-4%8,1787,98858,6118,611-	1H/2020       1H/2021       %Chg.       1H/2020         281,940       248,984       -12%       222,994         18.2%       18.1%       18.8%         25,529       22,377       -12%       21,959         9.1%       9.0%       21,959       9.8%         44,828       43,855       -2%       39,893         15.9%       17.6%       17.9%       17.9%         (800)       (599)       25%       39,893         (800)       (599)       25%       17.9%         (800)       (599)       25%       39,893         (4,915)       (3,869)       -21%       14,263         4,263       2,796       -34%       1,653         619       -63%       -       -         1,653       619       -63%       -         1,2,139       11,683       -4%         4.3%       4.7%       -       -         1.45       1.43       -       -         8,178       7,988       5       -         8,611       8,611       -       -	1H/2020       1H/2021       %Chg.       1H/2020       %Chg.         281,940       248,984       -12%       222,994       12%         18.2%       18.1%       18.8%         25,529       22,377       -12%       21,959       2%         9.1%       9.0%       9.8%       39,893       10%         44,828       43,855       -2%       39,893       10%         15.9%       17.6%       17.9%       17.9%         (800)       (599)       25%       39,893       10%         (801)       (3,869)       -21%       39,893       10%         4,263       2,796       -34%       -12%       -12%       -12%         4,263       2,796       -34%       -1%       -1%       -1%         1,653       619       -63%       -63%       -4%       -487       100%         12,139       11,683       -4%       -43%       4.7%       -145       -143         8,178       7,988       5       -5       -1%       -1%       -1%         1.45       1.43       8,611       8,611       -1%       -1%       -1%	IH/2020         IH/2021         %Chg.         IH/2020         %Chg.         2Q/2020           281,940         248,984         -12%         222,994         12%         143,805           18.2%         18.1%         18.8%         12%         143,805           25,529         22,377         -12%         21,959         2%         13,174           9.1%         9.0%         21,959         2%         13,174           9.1%         9.0%         39,893         10%         25,604           15.9%         17.6%         17.9%         962         4,44,91)           (4,915)         (3,869)         -21%         962         4,44,91)           (4,915)         (3,869)         -21%         1,583         723           1,653         619         -63%         723         -           12,139         11,683         -4%         4.2%         6,028           4.3%         4.7%         -         6,028         4.2%           1.45         1.43         8,611         8,611         8,611	IH/2020         IH/2021         %Chg.         IH/2020         %Chg.         2Q/2020         2Q/2021           281,940         248,984         -12%         222,994         12%         143,805         129,638           18.2%         18.1%         222,994         12%         143,805         129,638           18.2%         18.1%         18.8%         18.1%         16.4%           25,529         22,377         -12%         21,959         2%         13,174         9,669           9.1%         9.0%         9.8%         39,893         10%         25,604         24,369           15.9%         17.6%         17.9%         39,893         10%         25,604         24,369           15.9         17.6%         17.9%         39,893         10%         17.8%         18.8%           (800)         (599)         25%         39,893         10%         17.8%         18.8%           (4,915)         (3,869)         -21%         17.9%         962         (525)           (4,491)         (3,971)         (2,919)         (1,752)         1,583         753           1,653         619         -63%         -         487         60.28         4,738 </td <td>1H/2020         1H/2021         % Chg.         1H/2020         % Chg.         2Q/2020         2Q/2021         % Chg.           281,940         248,984         -12%         222,994         12%         143,805         129,638         -10%           18.2%         18.1%         18.8%         18.1%         16.4%         13,174         9,669         -27%           9.1%         9.0%         21,959         2%         13,174         9,669         -27%           44,828         43,855         -2%         39,893         10%         25,604         24,369         -5%           15.9%         17.6%         17.9%         17.8%         18.8%         25,604         24,369         -5%           (800)         (599)         25%         17.9%         17.8%         18.8%         12.9         14.43,805         12.9         1.55%         1.55%         1.583         753         -55%         1.55%         1.55%         1.443         1.553         619         -63%         1.583         753         -52%         1.583         753         -52%           1,45         1.43         -4%         100%         -         4.87         100%         -         4.2%         3.7%</td> <td>1H/2020       1H/2021       %Chg.       1H/2020       %Chg.       20/2020       20/2021       %Chg.       20/2020         281,940       248,984       -12%       222,994       12%       143,805       129,638       -10%       113,995         18.2%       18.1%       18.8%       18.1%       16.4%       18.4%       18.4%         25,529       22,377       -12%       21,959       2%       13,174       9,669       -27%       11,009         9.1%       9.0%       9.8%       39,893       10%       25,604       24,369       -5%       22,596         15.9%       17.6%       17.9%       17.8%       18.8%       19.8%       19.8%         (8000)       (599)       25%       39,893       10%       25,604       24,369       -5%       22,596         15.9%       17.6%       17.9%       11.88%       18.8%       19.8%       19.8%       19.8%         (4,915)       (3,869)       -21%       17.9%       962       (525)       -155%       1.98%         1,653       619       -63%       -       48.7       100%       -       48.7       100%         12,139       11,683       -4%</td>	1H/2020         1H/2021         % Chg.         1H/2020         % Chg.         2Q/2020         2Q/2021         % Chg.           281,940         248,984         -12%         222,994         12%         143,805         129,638         -10%           18.2%         18.1%         18.8%         18.1%         16.4%         13,174         9,669         -27%           9.1%         9.0%         21,959         2%         13,174         9,669         -27%           44,828         43,855         -2%         39,893         10%         25,604         24,369         -5%           15.9%         17.6%         17.9%         17.8%         18.8%         25,604         24,369         -5%           (800)         (599)         25%         17.9%         17.8%         18.8%         12.9         14.43,805         12.9         1.55%         1.55%         1.583         753         -55%         1.55%         1.55%         1.443         1.553         619         -63%         1.583         753         -52%         1.583         753         -52%           1,45         1.43         -4%         100%         -         4.87         100%         -         4.2%         3.7%	1H/2020       1H/2021       %Chg.       1H/2020       %Chg.       20/2020       20/2021       %Chg.       20/2020         281,940       248,984       -12%       222,994       12%       143,805       129,638       -10%       113,995         18.2%       18.1%       18.8%       18.1%       16.4%       18.4%       18.4%         25,529       22,377       -12%       21,959       2%       13,174       9,669       -27%       11,009         9.1%       9.0%       9.8%       39,893       10%       25,604       24,369       -5%       22,596         15.9%       17.6%       17.9%       17.8%       18.8%       19.8%       19.8%         (8000)       (599)       25%       39,893       10%       25,604       24,369       -5%       22,596         15.9%       17.6%       17.9%       11.88%       18.8%       19.8%       19.8%       19.8%         (4,915)       (3,869)       -21%       17.9%       962       (525)       -155%       1.98%         1,653       619       -63%       -       48.7       100%       -       48.7       100%         12,139       11,683       -4%

# Financial Status (As of Jun 30,2021)

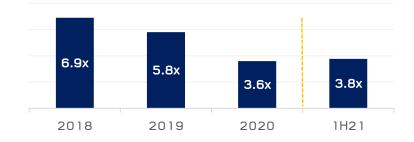


\*Remark: Adjusted to exclude lease liabilities according to TFRS16 for comparison purpose

Net Debt to Equity & Net Debt to EBITDA





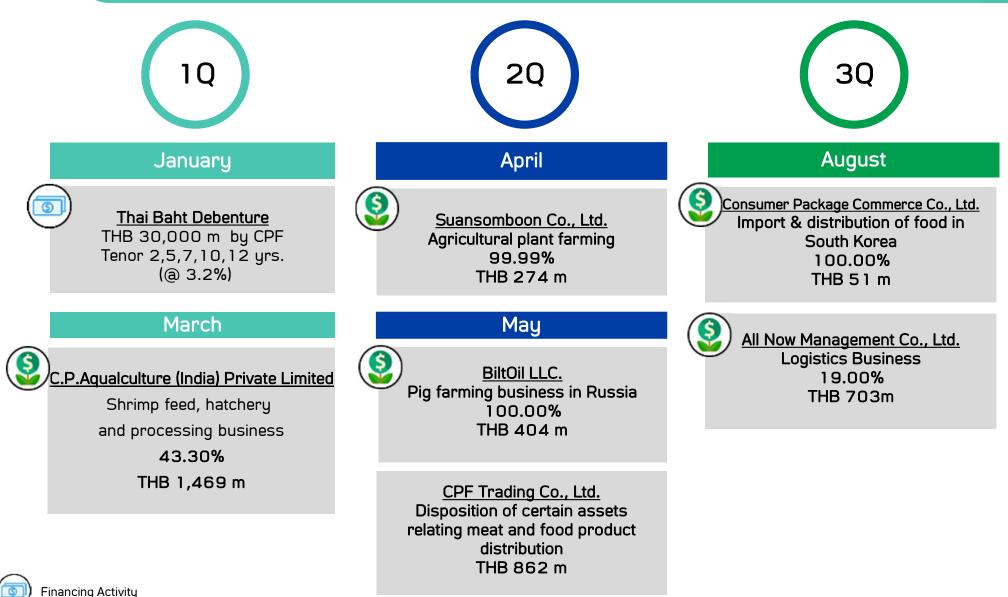


#### Bond Rating **"A+"** with "Stable" Outlook by Tris Rating Co., Ltd

Remark : Net Debt = Interest Bearing Debt - Cash and Cash Equivalents

EBITDA = Revenue from Sales of Goods - Cost of Sales of Goods + Other Income - Selling Expense - Administrative Expense - Other Expense + Gain (Loss) from Foreign Exchange + Gain (Loss) on sales of property, plant & equipment+ Depreciation & Amortization + Depreciation of biological asset + dividend income from associates & Joint venture

## FY2021 Investment and Financing Activities



I maneing Activity

# CPF's Investment in Listed Companies

	Stock Price (Local Curr.)		Market Cap. (THB mm)	CPF Holding (%)	Holding Value (THB mm)
CPALL (SET:CPALL)	ТНВ	60.00	538,986	34.06%	183,579
CPP (HKSE:0043)	нкр	0.85	84,300	52.25%	44,047
TRUE (SET:TRUE)	тнв	3.18	106,111	2.21%	2,345
CPE (TWSE:1215)	TWD	80.60	25,056	39.00%	9,772
CTEI (HKSE:3839)	нкр	1.70	1,686	50.43%	850
Total					240,592

# FY2021 Outlook

#### **Growth Target**

Expected better performance from efficiency improvement and volume growth.

#### Key Drivers & Focus

- Efficiency improvement to reduce cost of production
- Swine capacity expansion in multiple locations. Increase portion of value added product.
- Broiler demand to improve post Covid-19 situation.
- Aquaculture businesses in Thailand operation remain strong.

#### Key Challenges

- Impact of COVID-19 on global economy
- Higher raw material price especially in soybean meal
- Balancing domestic chicken parts for different markets
- African swine fever (ASF) outbreak in multiple countries
- Increasing swine supply in China and Vietnam

#### Investment

Capex of approximately THB 25 billion (excluding M&A)

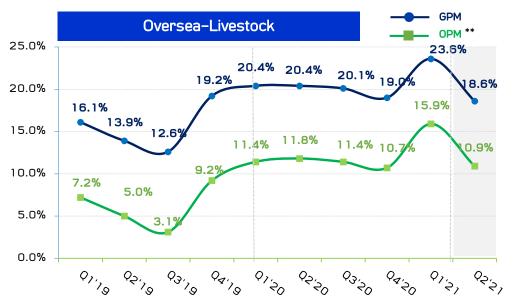
# Appendix A

Highlights : 3Yr Historical Results

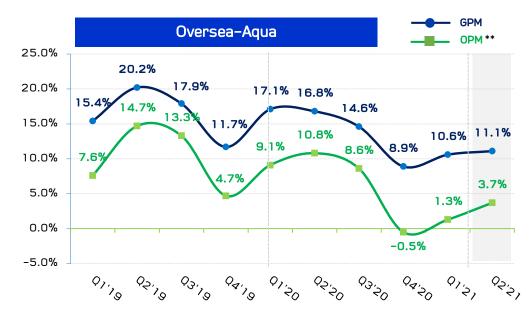


## Gross Profit Margin & Operating Profit Margin

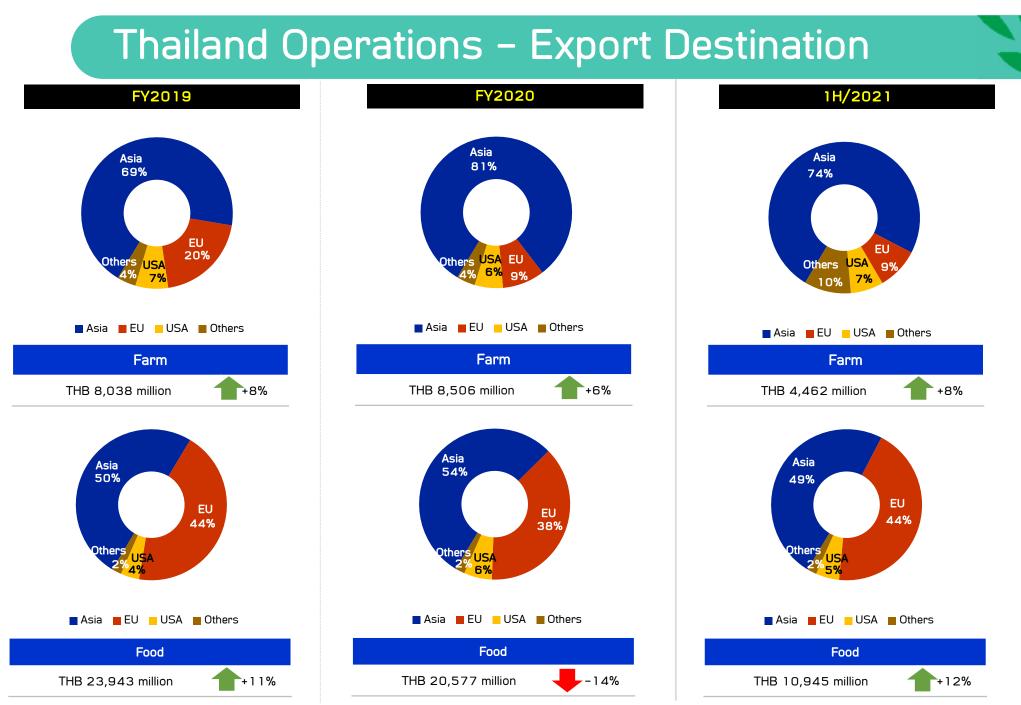








<sup>\*\*</sup> Exclude gain/loss from fair value adjustment of biological assets

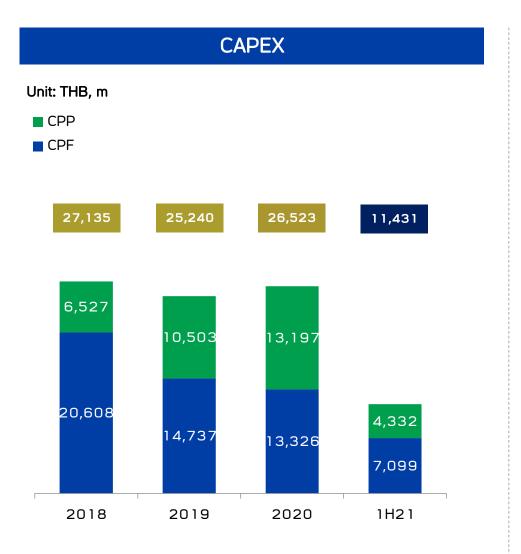


# Consolidated Income Statement Highlight

	Full Year						
	FY2018	FY2019	% Change	FY2020	% Change		
Net sales	541,937	532,573	-2%	589,713	11%		
Gross Profit Margin (%)	12.1%	14.3%		18.2%			
EBIT	17,151	24,511	43%	53,364	118%		
EBITDA	43,419	51,765	20%	91,196	72%		
Share in Profit of Associates	8,343	8,893	7%	9,254	4%		
Financial Costs	(11,703)	(13,785)	18%	(16,818)	22%		
Income Taxes Expense	(6,212)	(5,446)	-12%	(11,001)	102%		
Gain / (Loss) from FX	(203)	(10)	95%	994	10,040%		
Gain from Deconso. CTI Group	-	-	-	3,909	100%		
NET PROFIT	15,531	18,456	19%	26,022	41%		
EPS (THB)	1.82	2.18		3.14			
# of capital shares*	8,185	8,185		8,105			
Paid-Up Capital	8,611	8,611		8,611			
Dividend (THB/Share)	0.65	0.70		1.00			

\* Note: # of capital shares = No. of the weighted-avg. shares

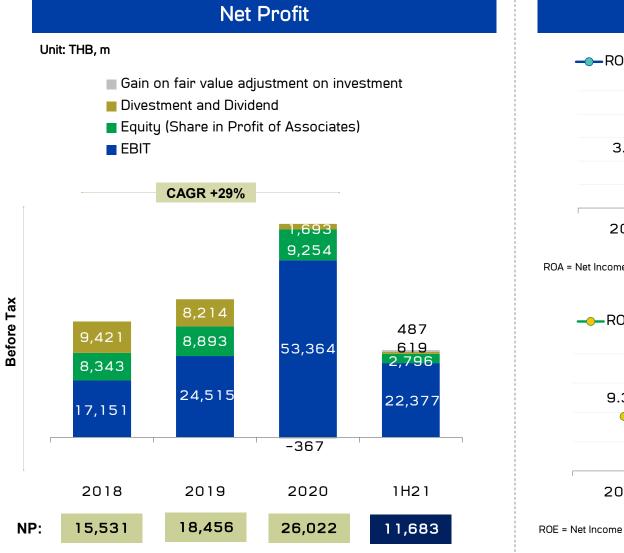
## **CAPEX & EBITDA**

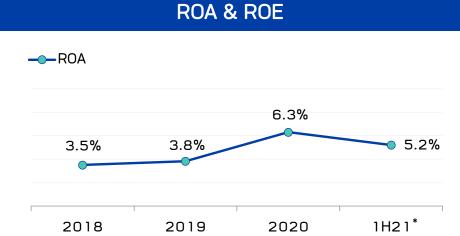




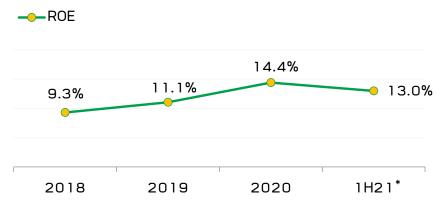
EBITDA = Revenue from Sales of Goods - Cost of Sales of Goods + Other Income - Selling Expense -Administrative Expense - Other Expense + Gain (Loss) from Foreign Exchange + Gain (Loss) on sales of property, plant & equipment+ Depreciation & Amortization + Depreciation of biological asset + dividend income from associates & Joint venture

# Consolidated Net Profit, ROA and ROE





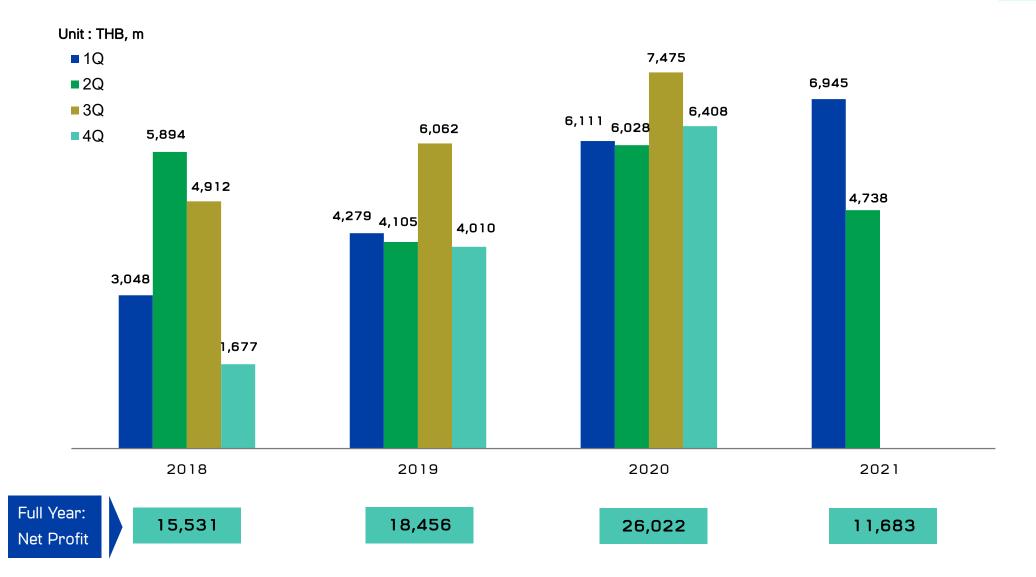
ROA = Net Income (include Non-Controlling Interest )/Average Total Asset



ROE = Net Income (Exclude Non-Controlling Interest)/Average Total Equity (Exclude Non-Controlling Interest)

\* LTM basis

# **Consolidated Net Profit- Quarterly**



# EPS & Dividends per Share

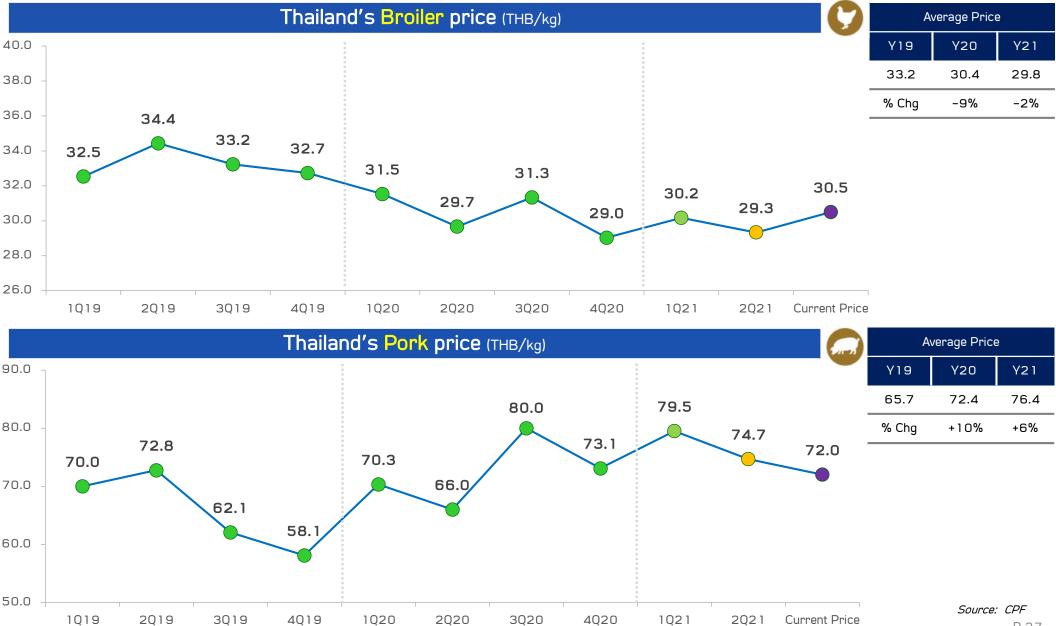


# Appendix B

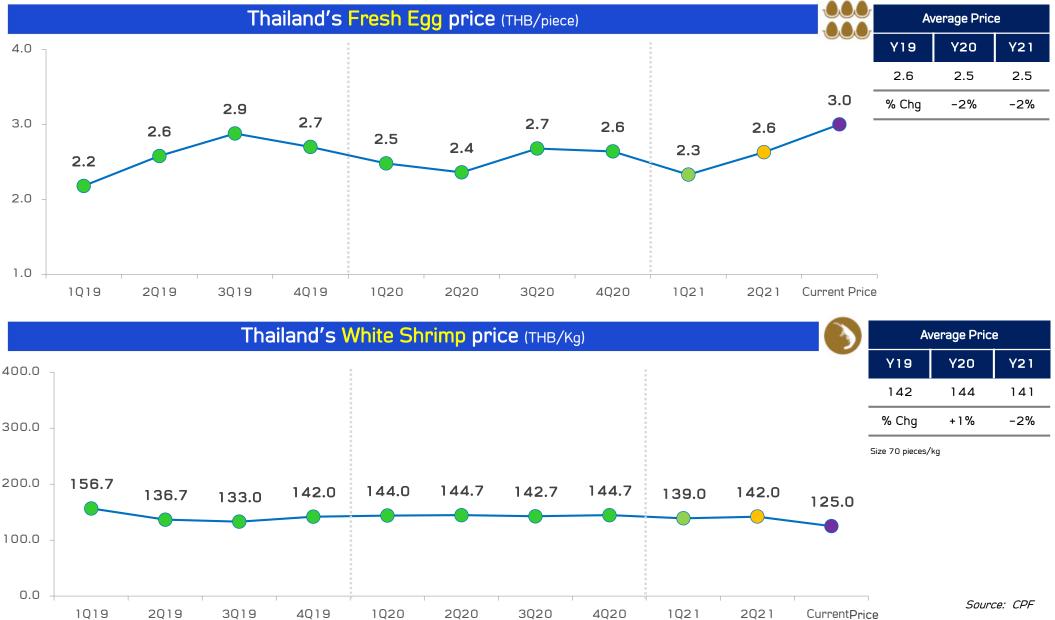
Products & Raw Materials Price Trend



## Average Farm Prices – Thailand



## Average Farm Prices – Thailand



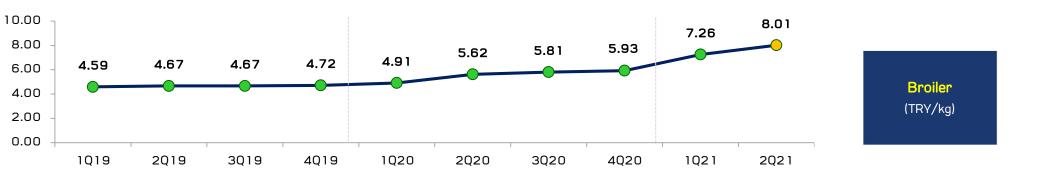
### Average Raw material Prices – Thailand

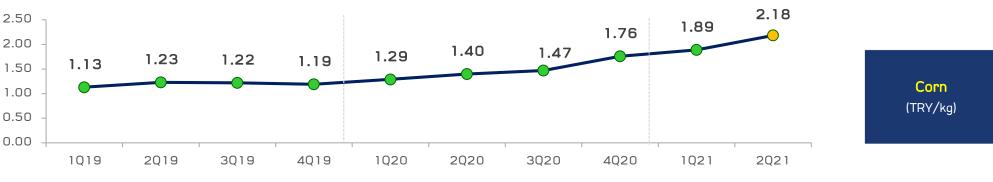


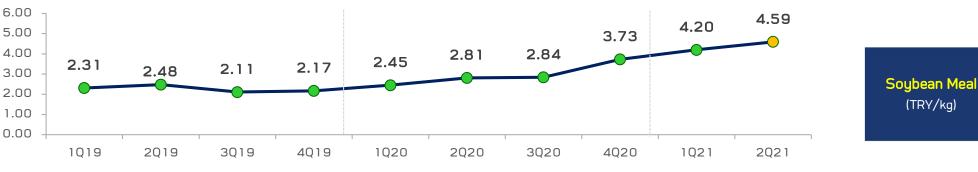
Vietnam: Average Market Price and Major Feed Raw Materials



### Turkey: Average Market Price and Major Feed Raw Materials







India: Average Market Price and Major Feed Raw Materials

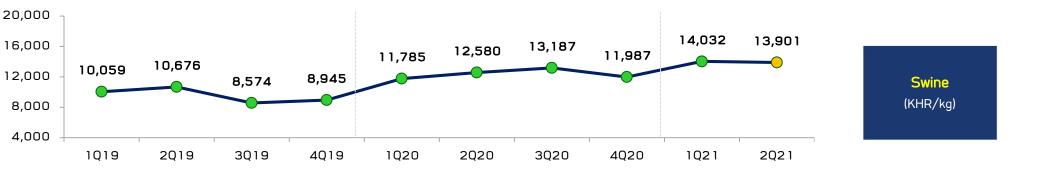


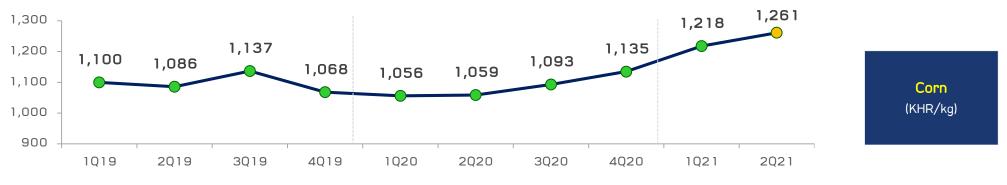
P.32

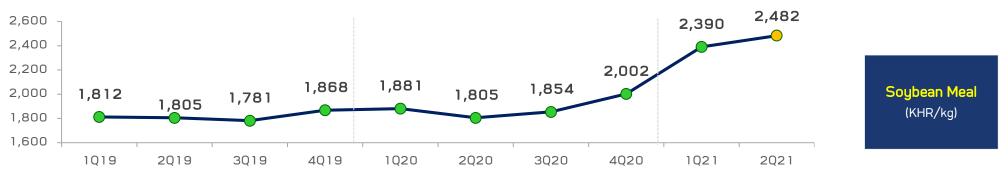
### Russia: Average Market Price and Major Feed Raw Materials



### Cambodia: Average Market Price and Major Feed Raw Materials







Philippines: Average Market Price and Major Feed Raw Materials



China: Average Market Price and Major Feed Raw Materials

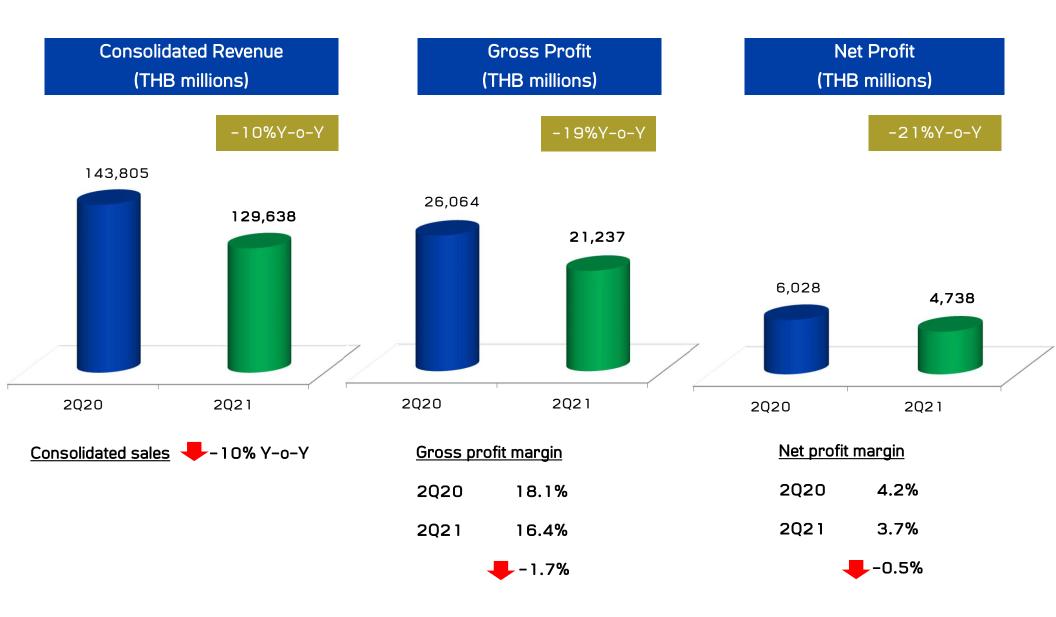


Source: The Ministry of Agriculture of PRC RMB 1 = THB 4.82

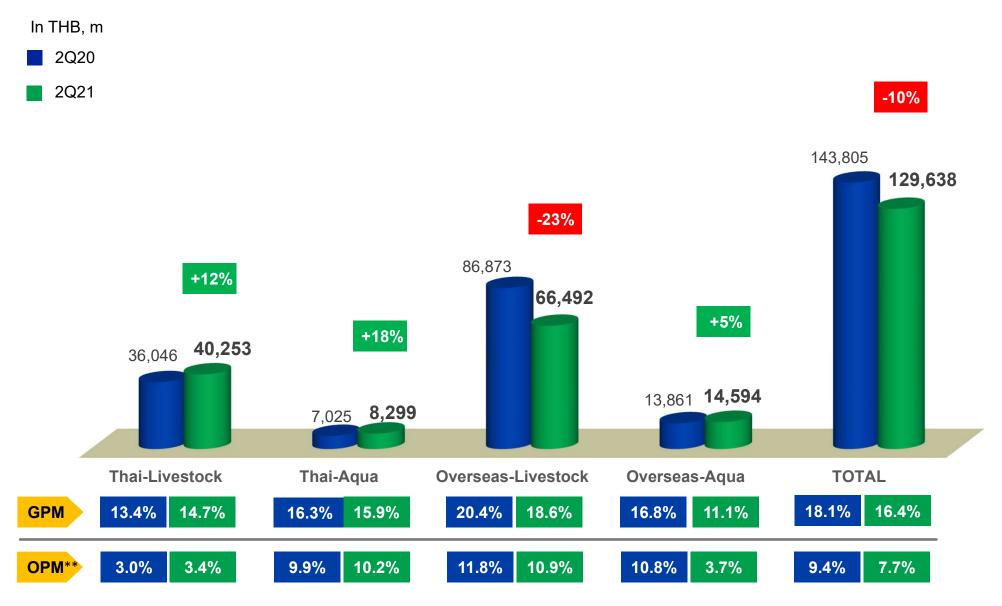
## Appendix C

Highlights : 2Q21 Results

#### 2Q21 Results Highlights



#### 2Q21: Sales & Gross Profit Margin by Business



\*\* Exclude gain/loss from fair value adjustment of biological assets

#### 2Q21: Consolidated Sales Structure by Business

Sales Breakdown										
	Livestock			Aquaculture			Total			
	2Q20	2Q21	%Change	2Q20	2Q21	%Change	2Q20	2Q21	%Change	
Thailand	36,046	40,253	12%	7,025	8,299	18%	43,071	48,552	13%	
Domestic	30,501	33,472	10%	5,495	6,534	19%	35,996	40,006	11%	
Export	5,545	6,781	22%	1,530	1,765	15%	7,075	8,546	21%	
China	37,629	7,066	-81%	2,918	160	-95%	40,547	7,226	-82%	
СТІ	27,013	0	-100%	2,797	0	-100%	29,810	0	-100%	
Exclude CTI	10,616	7,066	-33%	121	160	32%	10,737	7,226	-33%	
Vietnam	21,200	22,761	7%	5,264	6,452	23%	26,464	29,213	10%	
Others	28,044	36,665	31%	5,679	7,982	41%	33,723	44,647	32%	
Total	122,919	106,745	-13%	20,886	22,893	10%	143,805	129,638	-10%	
					-			-		
% of Total Sales	85%	82%		15%	18%		100%	100%		

#### 2Q21: Consolidated Sales Structure by Products

Sales Breakdown by Products												
	Feed			Farm			Food			Total		
	2Q20	2Q21	%Change	2020	2021	%Change	2Q20	2Q21	%Change	2020	2Q21	%Change
Thailand	9,460	11,047	17%	23,634	25,119	6%	9,977	12,386	24%	43,071	48,552	13%
Domestic	9,451	11,008	16%	21,236	22,689	7%	5,309	6,309	19%	35,996	40,006	11%
Export	9	39	333%	2,398	2,430	1%	4,668	6,077	30%	7,075	8,546	21%
China	30,363	0	-100%	7,748	4,683	-40%	2,436	2,543	4%	40,547	7,226	-82%
СТІ	26,914	0	-100%	2,335	0	-100%	561	0	-100%	29,810	0	-100%
Exclude CTI	3,449	0	-100%	5,413	4,683	-13%	1,875	2,543	36%	10,737	7,226	-33%
Vietnam	7,427	9,386	26%	18,018	18,498	3%	1,019	1,329	30%	26,464	29,213	10%
Others	8,074	13,646	69%	16,767	21,276	27%	8,882	9,725	9%	33,723	44,647	32%
Total	55,324	34,079	-38%	66,167	69,576	5%	22,314	25,983	16%	143,805	129,638	-10%

## Appendix D

Group of Associate Companies & Joint Ventures



#### Group of Associate Companies & Joint Ventures

As of June 30, 2021				
Associates	Type of Business	CPF's Direct and Indirect Interest (%)		
Arbor Acres Thailand Co., Ltd.	Broiler Breeder business	49.98		
Ross Breeders Siam Co., Ltd.	Broiler Breeder business	49.99		
CP ALL Public Company Limited	Convinience store business	34.06		
Lotus Distribution International Limited	Logistics busienss	20.50		
C.P. Retail Holding Co., Ltd.	Invesmtnet	20.00		
Nava 84 Co., Ltd.	Investment	25.00		
BHJ Kalino Food AB	Distributor of meats and food products	15.08		
Siam Rivea Co., Ltd.	Resturant	29.99		
A.P.P. Exterprise, Inc.	Farm business	39.60		
Associates Under CPP	-			
Chia Tai Investment Co., Ltd.	Aniamal feed and swine business	18.29		
Chia Tai Conti(Cixi) Investment Management Ltd.	Provision of Consulting service on economic and trade	26.12		
Conti Chia Tai International Ltd.	Production and sale of animal feed	26.12		
Cixi Zhuda Investment Center (Limited Partnetship)	Investment	0.52		
Associates Under CTEI				
Zhan Jiang Deni Carburetor Co.Ltd.	Manufactures and distributes carburetor products	14.12		
Joint Ventures	Type of Business	CPF's Direct and Indirect Interest (%)		
CP-Meiji Co., Ltd.	Production of dairy products	59.99		
SuperDrob S.A.	Livestock buisness	49.45		
Westbridge Foods Holding B.V.	Food trading business	50.00		
Camanor Produtos Marinhos Ltda.	Shrimp business	40.00		
Andhra Pradesh Broodstock Multiplicationcentre Pvt Ltd.	Aqualculture business	74.99		

Logistics business

Swine business

Livestock business

Logistics business

Sales distributor of industrial machinery products

Sales distributor of industrial machinery products

CP-MP Logistics Joint Stock Company

CP-MP Logistics Joint Stock Company (Vietnam)

ECI Metro Enterprises (Hong Kong) Co., Ltd.

HyLife Investments Itd.

Feng Sheng Livestock Co., Ltd.

Joint Ventures Under CPP

Joint Ventures Under CTEI ECI Metro Investment Co.,Ltd. 32.43

50.10

19.51

34.70

25.21

25.21

## Appendix E

Product Samples & Retail Outlet Formats



#### **Food Retail Products**





#### **Food Retail Products**



220

P.46

#### **Food Retail Products**



<complex-block>













erhi

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#### Food Service : Five Stars Chain





#### Food Service : Chester's



### 186 Outlets







# Öueovlouiov Jud 10 šu Ý nadou 2 ří Unadou 2 ří UDtě 2 mňo (16oz.) samišan Salinišaualluž Korean Spicy 299 unn

#### ชุดสปาเก็ตตี้กะเพรา ZERO 0<sup>%</sup>ณ้อสัตว์

สปาเก็ตตี้กะเพราZERO นักเก็ตZERO 4 ชิ้น แป๊ปซี่แม็กซ์ 22 ออนซ์

139 Unn

MEAT

#### Food Retail Outlets







Foods to enrich life





23 Stores



#### **CP** Fresh















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