

# **Table of Content**

• Business Overview...... 03-09

• 1H/2025 Financial Results...... 10-16

• FY2025 Outlook...... 17

## Appendix

A: 3Yr Historical Results

B: Products & Raw Materials Price Trend

C: Highlights Q2/2025 Results

D: Group of Associate Companies & Joint Ventures

E: Product Sample & Retail Outlet Format



# Why Invest in CPF



"CPF is one of the world's leaders in the agro-industrial and food business, dedicated to generating sustainable returns for shareholders while benefiting all stakeholders. Through our commitment to "Sustainovation", CPF leverages technology, science, and innovation to improve efficiency and minimize the environmental impact of our operations"

### One of the world's Leaders

- World leader in Animal feed manufacturing and swine production
- ✓ Leading player in livestock business in many countries
- Distribute to more than 50 countries, reaching over 4 billion people





### **Diversified Portfolio**

Multi-species animal proteins mainly swine, poultry, shrimp
 Geographically operate and invest in 17 countries

## We are recognized as

- ✓ SET 50 in Stock Exchange of Thailand Agro & Food Industry Sector
- Member of Dow Jones Sustainability Indices (Emerging Markets)

- ✓ Member of FTSE4Good Index Series
- Ranked "Excellent" for CGR Scoring by Thai Institute of Directors (IOD)
- ✓ ASEAN Asset Class PLCs from ASEAN Corporate Governance Scorecard (ACGS)

## Sustainable Kitchen of the World





#### **Three-Benefits Principle**



### Protecting our Climate

"Take action towards positive environmental impact throughout our value chain "

## Improving Quality Living of People

"Create positive social impact in the lives of employees and individuals throughout our value chain"

## Creating Prosperity Food

"Establish food security with products that promote health and well-being for consumers"

### Recognized by

Member of
Dow Jones
Sustainability Indices
Powered by the S&P Global CSA



















# **Company Highlight**



## Market Cap THB 201 billion

(or ~USD 6.2 billion) as of August 14, 2024

- **8,407 million shares** (paid-up) with par THB 1.00 per share
- Book Value THB 28.04\*
   per share (as of Jun 30, 2025)
- Major Shareholder
   Charoen Pokphand Group Ltd.

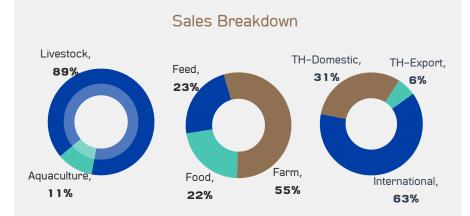
with 49.51%\*\* of paid-up capital as of May 9, 2025

Note: USD1 = THB 32.35 (as of August 14, 2025)

(\*) Exclude Non-Controlling Interests (NCI) and Subordinated Perpetual Debentures (\*\*) CPG Group is a reporting group to be in compliance with Section 246 and Section 247 of the Securities and Exchange Act of 2535 (as amended)

## Sales in FY2024 THB 581 billion

(or ~USD 17.2 billion)



- 4 listed investments onboard (HKSE:3839, TWSE:1215, SET:CPALL, SET:CPAXT)
- 28 series of debentures
  listed on Thai Bond Market Association
- Credit Rating "A" with "Stable" Outlook by TRIS Rating as of Jul 4, 2025

# Vertically Integrated Business Model



Our integrated food process is designed to deliver top-quality products in nutrition, taste, food safety, and traceability with "Sustainovation" concept, leveraging technology and innovation to improve efficiency and minimize the environmental impact of our operations.



#### **Distribution Channel**

- Own Channel
- Modern Trade
- Food Services
- HoReCa

- Traditional Trade
- Export

# **CPF Geographical Footprints**



Operate and invest in 17 countries

Catered to > 4 billion people

Distribute to > 50 countries

"CPF adopt a localized production model, producing and selling within each market to ensure food security and meet local consumer needs"

#### Russia

- Livestock feed
- Swine farming
- Chicken integrated

Food & Trading business

UK

#### **Belgium**

Ready to eat foods

#### Türkiye

Livestock feed **business** 

#### **Poland**

- Broiler farm & Hatchery
- Food processing plants
- Seafood business
- Plant-based meat





- · Ready to eat foods
- Shrimp Farm

#### Canada

Swine integrated business



& primary processing



aquaculture integrated businesses



#### Vietnam

China

Livestock and Aquaculture integrated businesses

Livestock and aquaculture feed Livestock and aquaculture farming Ready to eat foods



- Chicken integrated business
- Aquatic feed, Shrimp Hatchery & Processing

#### Sri Lanka

Ready to eat foods

#### ROC (Taiwan)

Livestock integrated business

#### Malaysia

Livestock and aquaculture integrated business

#### **Philippines**

Livestock integrated business and aquaculture feed and farming

#### Laos

Livestock integrated

#### Cambodia

Livestock integrated



Charoen Pokphand Foods Public Company Limited Results Briefing 1H/2025

# **Our Strategy for Growth**





#### **Globalization**

expand market in 17
existing countries by
establishing a proper
business model suitable
for each strategic
market





# Digital Transformation

utilize digital tools to improve operation efficiency and to better serve needs of customer.

- Agri-Tech
- Smart Farm
- Smart Factory
- Robot Accountant





# Fully integrated business model

from upstream midstream to downstream





# Value-added business

expand portfolio towards innovative products and services to serve rising demands





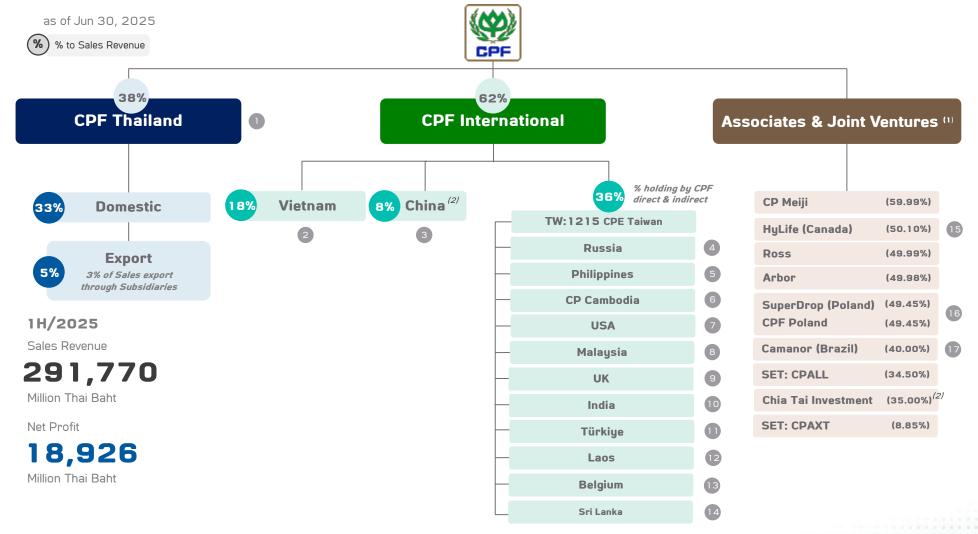
#### Sustainability

ensure sustainable growth by creating shared value for society, environment and well as economic value.



## **CPF Operation Structure**





Note: (1) Major associates and joint ventures. See Appendix C for full list of associates & joint ventures

(2) Acquired 23.8% in CPP from ITOCHU resulting in shareholding of CPP of 100% and Chia Tai Investment of 35% since April 2025



## **Performance Summary**



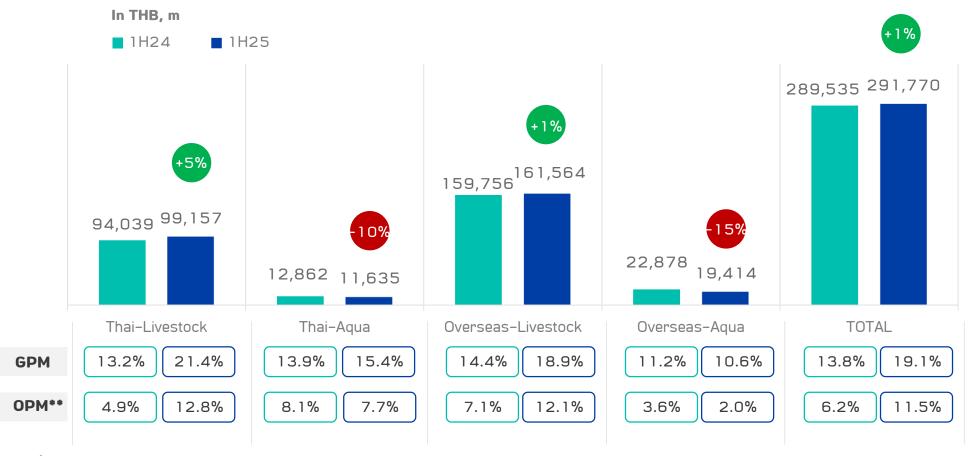
Unit: THB, m		YOY			QoQ	
OHIL THE, III	1H/2024	1H/2025	%Change	Q2/2024	Q2/2025	%Change
Sales Revenue	289,535	291,770	1 %	149,498	147,595	-1%
Gross Profit Margin	13.8%	19.1%		15.4%	19.8%	
Selling and administrative expenses	24,803	25,143	1 %	12,784	12,996	2%
EBIT	16,677	31,755	90%	11,076	16,636	50%
EBIT Margin	5.8%	10.9%		7.4%	11.3%	
EBITDA	37,707	53,499	42%	23,849	30,174	27%
EBITDA Margin	13.0%	18.3%		16.0%	20.4%	
G/L on FV of Biological Assets	1,892	(395)	-121%	1,428	(433)	-130%
Financial Costs	(12,457)	(12,107)	-3%	(6,275)	(6,015)	-4%
Income Taxes Expense	(2,597)	(6,109)	135%	(2,047)	(2,854)	39%
Share in Profit of Associates & Joint Ventures	5,144	7,030	37%	3,352	3,587	7%
Net Profit	8,077	18,926	134%	6,925	10,377	50%
Net Profit Margin	2.8%	6.5%		4.6%	7.0%	
EPS (THB)	0.97	2.38		0.86	1.31	
Dividend (THB/Share)	0.45	1.00				

1H/2025 Vs 1H/2024

- Sales revenue in local currency increased 6%
  - Stronger Baht resulted in 1% increase in reported revenue
- Gross profit margin increased to 19.1%
  - Lower cost from lower global soy bean meal price (raw material)
  - Improved meat price in the region
- Financial cost decreased 3% from lower interest rate
- Share in profit of associates improves especially in China, CPALL, and Canada

# 1H/2025: Sales & Profit Margin by Business





#### 1H/2025 Operating Profit Breakdown

Thai: 41% Oversea: 59%

<sup>\*\*</sup> Exclude gain/loss from fair value adjustment of biological assets



# 1H/2025: Sales Structure by Business

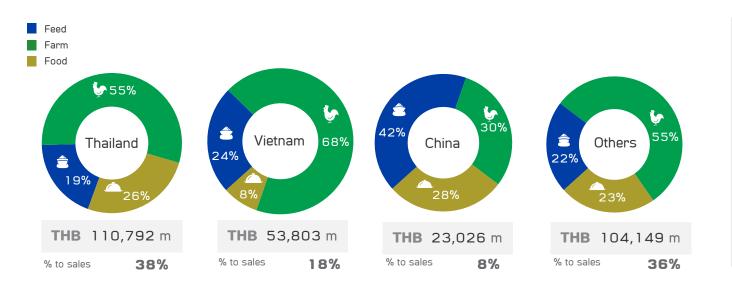


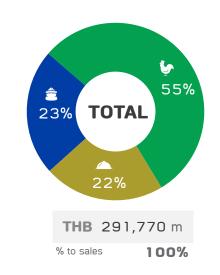
		Sales Breakdown								
		Livestock			Aquaculture	1		TOTAL		
	1H/24	1H/25	%Change	1H/24	1H/25	%Change	1H/24	1H/25	%Change	
Thailand	94,039	99,157	5%	12,862	11,635	-10%	106,901	110,792	4%	
Domestic	79,089	85,063	8%	10,971	9,934	-9%	90,060	94,997	5%	
Export	14,950	14,094	-6%	1,891	1,701	-10%	16,841	15,795	-6%	
Vietnam	54,751	47,298	-14%	8,830	6,505	-26%	63,581	53,803	-15%	
China	16,144	22,730	41%	201	296	47%	16,345	23,026	41%	
Others	88,861	91,536	3%	13,847	12,613	-9%	102,708	104,149	1%	
TOTAL	253,795	260,721	3%	35,740	31,049	-13%	289,535	291,770	1%	
% of Total Sales	88%	89%		12%	11%		100%	1 00%		



# 1H/2025: Sales Structure by Products



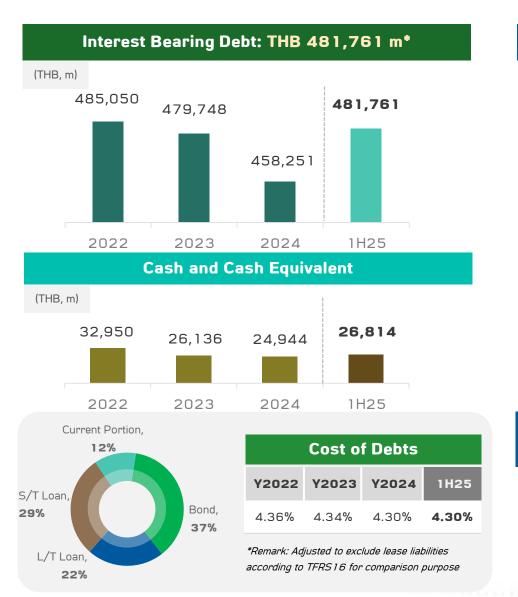




		Sales Breakdown by Products										
		Feed		Farm		Food	TOTAL		TOTAL			
	1H/24	1H/25	%Change	1H/24	1H/25	%Change	1H/24	1H/25	%Change	1H/24	1H/25	%Change
Thailand	23,313	21,375	-8%	54,890	60,282	10%	28,698	29,135	2%	106,901	110,792	4%
Domestic	23,277	21,342	-8%	51,113	56,955	11%	15,670	16,700	7%	90,060	94,997	5%
Export	36	33	-8%	3,777	3,327	-12%	13,028	12,435	-5%	16,841	15,795	-6%
Vietnam	16,308	13,136	-19%	43,058	36,418	-15%	4,215	4,249	1%	63,581	53,803	-15%
China	3,547	9,744	175%	7,744	6,799	-12%	5,054	6,483	28%	16,345	23,026	41%
Others	23,299	22,359	-4%	54,378	57,631	6%	25,031	24,159	-3%	102,708	104,149	1 %
Total	66,467	66,614	0%	160,070	161,130	1%	62,998	64,026	2%	289,535	291,770	1 %

## Financial Status (As of Jun 30, 2025)







# Bond Rating **"A"** with "Stable" Outlook by Tris Rating Co., Ltd

Remark : Net Debt = Interest Bearing Debt\*\*- Cash and Cash Equivalents

EBITDA = Revenue from Sales of Goods - Cost of Sales of Goods + Other Income - Selling Expense - Administrative Expense - Other Expense + Gain (Loss) from Foreign Exchange + Gain (Loss) on sales of property, plant & equipment + Depreciation & Amortization + Depreciation of biological asset + Dividend income from associates & joint venture



<sup>\*</sup> LTM basis

## FY2025 Investment and Financing Activities





Thai Baht Debenture
THB 16,500 m by CPF
Tenor 5,10 yrs.
(Weighted Avg. 3.5%)

#### February

Thai Baht Debenture
THB 11,500 m by CPF TH
Tenor 4,7,10 yrs.
(Weighted Avg. 3.4%)

#### April

Acquisition of stake in C.P. Pokphand Co., Ltd. 23.8% (USD 1.1 billion)

#### April

The cancellation of repurchased
shares by reducing the paid-up capital
cancellation of 6,606,000 repurchased
shares, representing 0.08% of total issued
and paid-up shares

# **CPF's Investment in Listed Companies**



As of Jun 30, 2025	Stock Price (Local Curr.)		<b>Market Cap.</b> (THB mm)	CPF Holding (%)	Holding Value (THB mm)
CPALL (SET:CPALL)	THB	44.00	395,256	34.50%	136,363
CP AXTRA (SET:CPAXT)	THB	17.90	189,388	8.85%	16,761
TRUE (SET:TRUE)	THB	11.10	383,528	1.28%	4,909
<b>CPE</b> (TWSE: 1215)	TWD	127.50	37,927	39.00%	14,792
CTEI (HKSE:3839)	HKD	3.67	3,649	50.43%	1,840
				Total	174,665

## FY2025 Outlook



# **GROWTH TARGETS**

- Sales revenue growth 5-7% YoY
- Foster innovation in value products
- Strengthen market presence
- Partnering in growth with our customers

#### **DRIVERS & FOCUS**

- Continue to focus on efficiency through Agri-tech and digital solutions
- Expand market presence, include international trading
- Localized business model focuses on producing and selling products within the local market
- Net Zero enhance competitiveness

#### **KEY CHALLENGES**

- Economic and consumption trends
- Impact of President Trump's Tariffs on global economy
- Global animal disease outbreaks
- Supply and demand dynamics in the meat industry
- Geopolitical situation
- Foreign exchange volatility





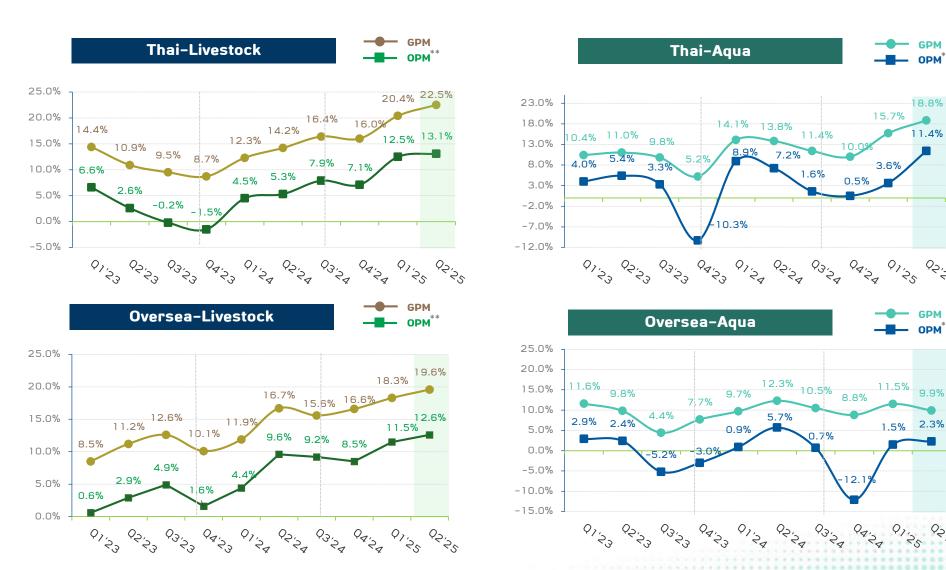


# **Appendix A**

**Highlights: 3Yr Historical Results** 

# **Gross Profit Margin & Operating Profit Margin**



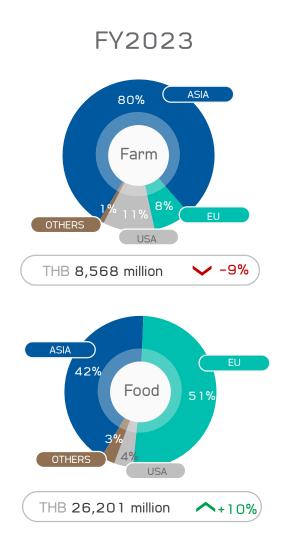


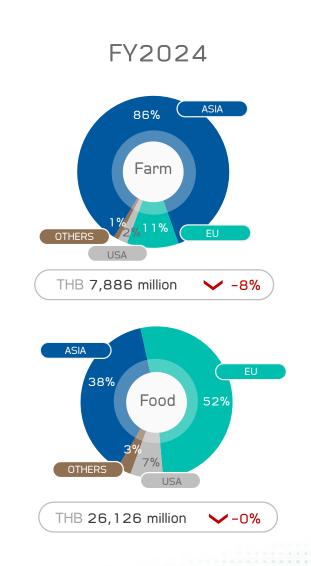
<sup>\*\*</sup> Exclude gain/loss from fair value adjustment of biological assets

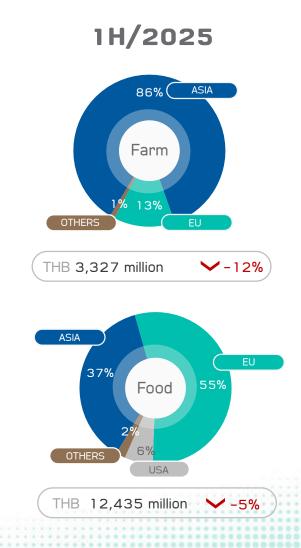


## **Thailand Operations - Export Destination**









# **Consolidated Income Statement Highlight**



	Full Year						
	FY2022	FY2023	% Change	FY2024	% Change		
Net sales	614,197	585,844	-5%	580,747	-1%		
Gross Profit Margin (%)	13.3%	9.7%		14.6%			
Selling and Administrative Expenses	54,879	50,866	-7%	50,239	-1%		
Gain / (Loss) from FX	93	1,023	1000%	547	-47%		
EBIT	30,778	10,069	-67%	37,948	277%		
EBITDA	66,043	47,578	-28%	76,264	60%		
G/L on FV of Biological Assets	1,411	724	-49%	2,362	226%		
Financial Costs	(20,358)	(25,506)	25%	(24,575)	-4%		
Income Taxes Expense	(6,003)	(600)	-90%	(5,673)	846%		
Share in Profit of Associates & Joint Ventures	3,745	4,590	23%	12,699	177%		
NET PROFIT	13,970	(5,207)	-137%	19,558	476%		
EPS (THB)	1.69	(0.75)		2.39			
# of capital shares*	7,936	7,819		7,744			
Paid-Up Capital	8,611	8,414		8,414			
Dividend (THB/Share)	0.75	0.00		1.00			

<sup>\*</sup> Note: # of capital shares = No. of the weighted-avg. shares

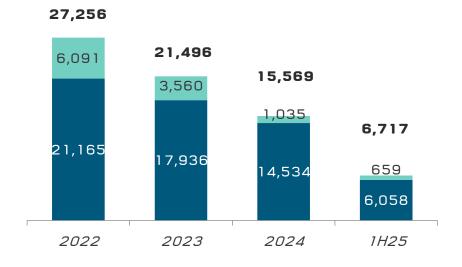
## **CAPEX & EBITDA**



#### **CAPEX**

Unit: THB, m



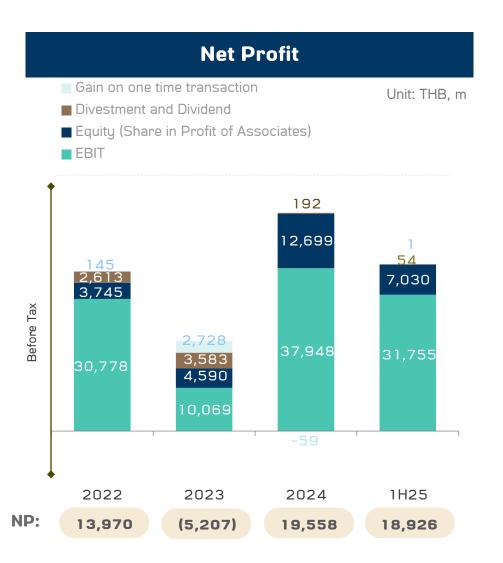


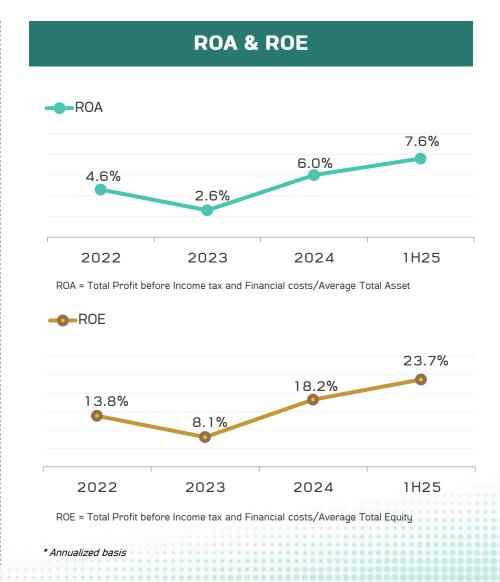
## **EBITDA** Unit: THB, m — EBITDA Margin% 18.3% 76,264 66,043 13.19 53,499 47,578 10.8% 8.1% 2022 2023 2024 1H25

EBITDA = Revenue from Sales of Goods - Cost of Sales of Goods + Other Income - Selling
Expense - Administrative Expense - Other Expense + Gain (Loss) from Foreign Exchange +
Gain (Loss) on sales of property, plant & equipment+ Depreciation & Amortization +
Depreciation of biological asset + Dividend income from associates & joint venture

## **Consolidated Net Profit, ROA and ROE**



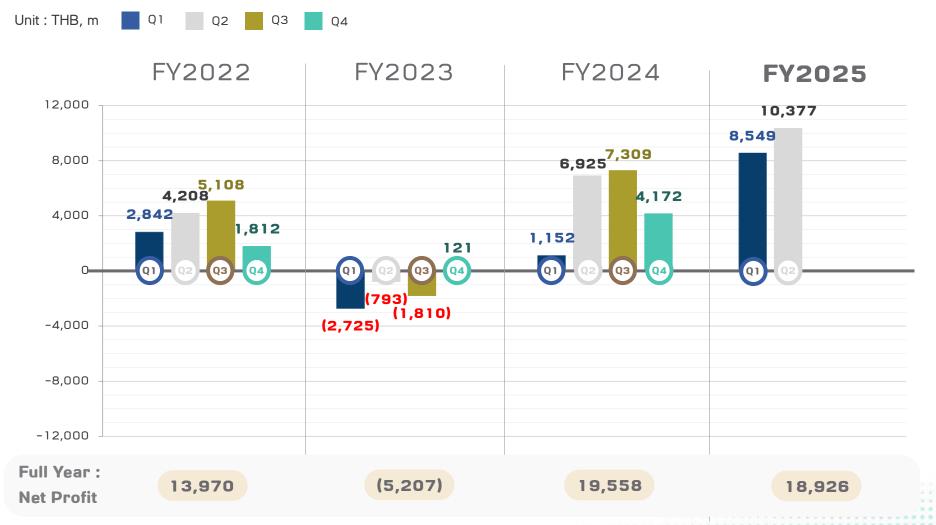












<sup>\*</sup> Note: Including one time gain from divestment of CPP 's broiler integrated company in an amount of THB 2,675 million. in Q4/23

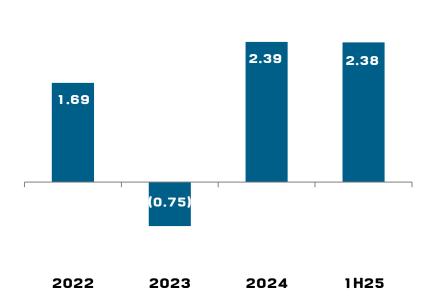


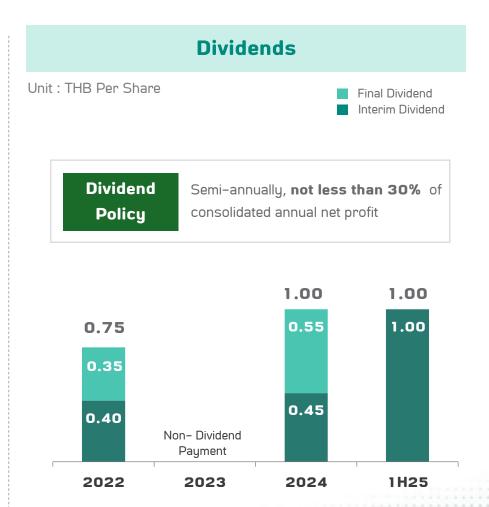
# **EPS & Dividends per Share**



### **Earnings Per Share**

Unit: THB Per Share









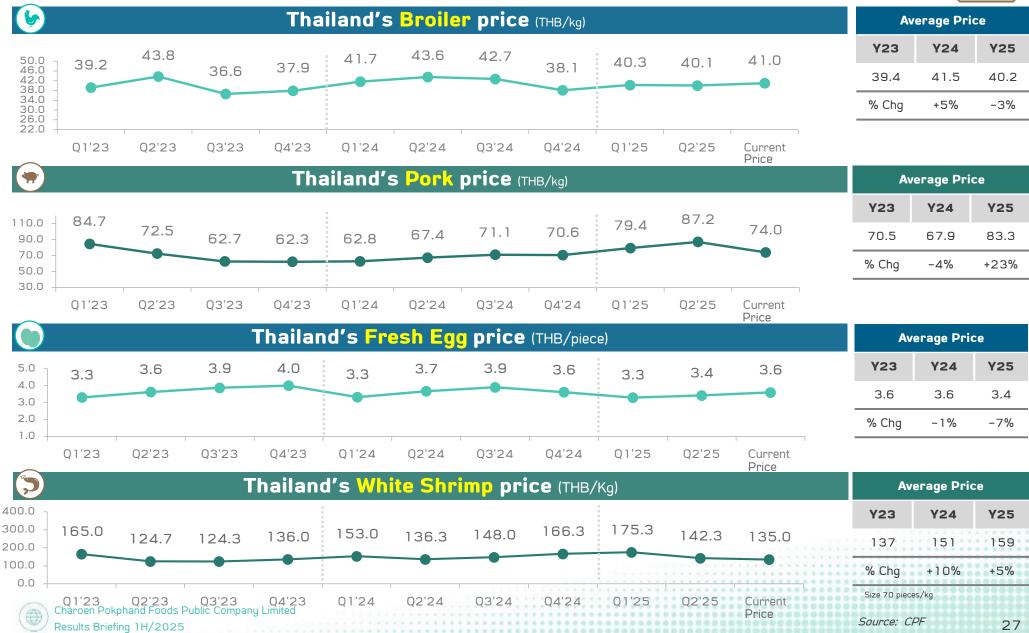


# **Appendix B**

**Products & Raw Materials Price Trend** 

## **Average Farm Prices - Thailand**



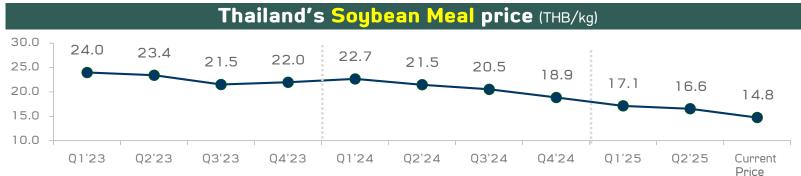


# Average Raw material Prices - Thailand





Average Price							
Y23	Y24	Y25					
12.1	10.8	10.8					
% Chg	-10%	0%					



Average Price								
Y23	Y24	Y25						
22.7	20.9	16.8						
% Chg	-8%	-19%						

			1	hailan	d's Fis	hmeal	price (1	HB/kg)			
60.0 - 50.0 - 40.0 - 30.0 -	43.9	45.7	51.0	48.3	43.9	43.1	38.2	33.0	32.9	33.7	33.7
	Q1'23	Q2'23	Q3'23	Q4'23	Q1'24	Q2'24	Q3'24	Q4'24	Q1'25	Q2'25	Current

Average Price							
Y23	Y24	Y25					
47.2	39.5	33.3					
% Chg	-16%	-16%					

Source: CPF

# **Vietnam:** Average Market Price and Major Feed Raw Materials





Source: CPF

# India: Average Market Price and Major Feed Raw Materials



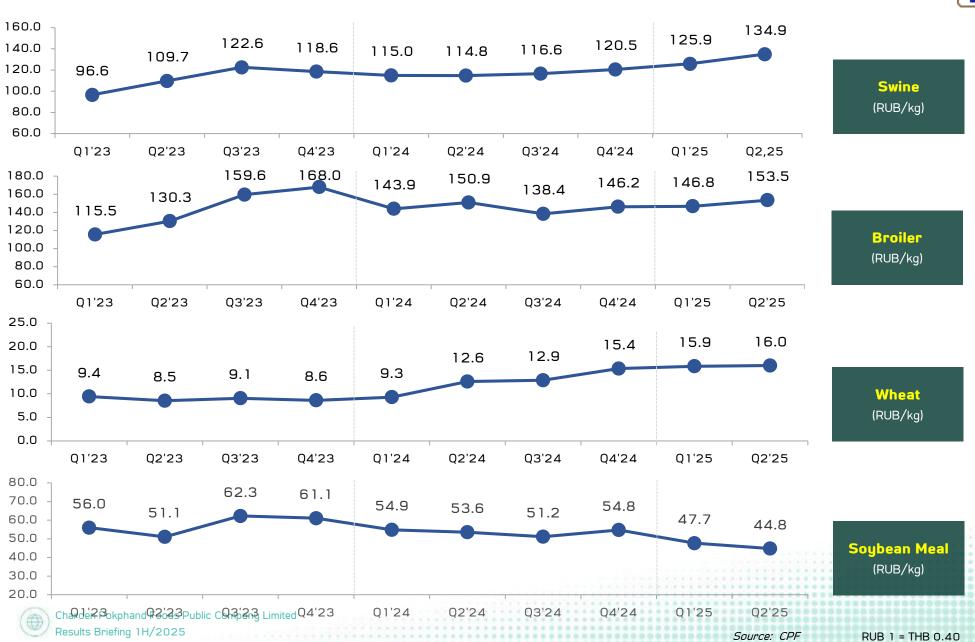


INR 1 = THB 0.37

Source: CPF

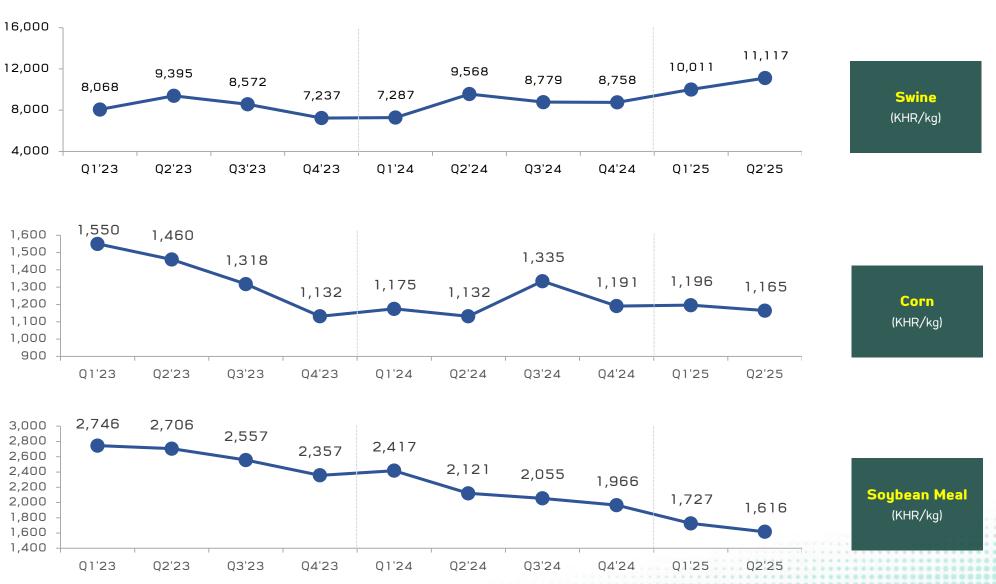
# Russia: Average Market Price and Major Feed Raw Materials





# Cambodia: Average Market Price and Major Feed Raw Materials





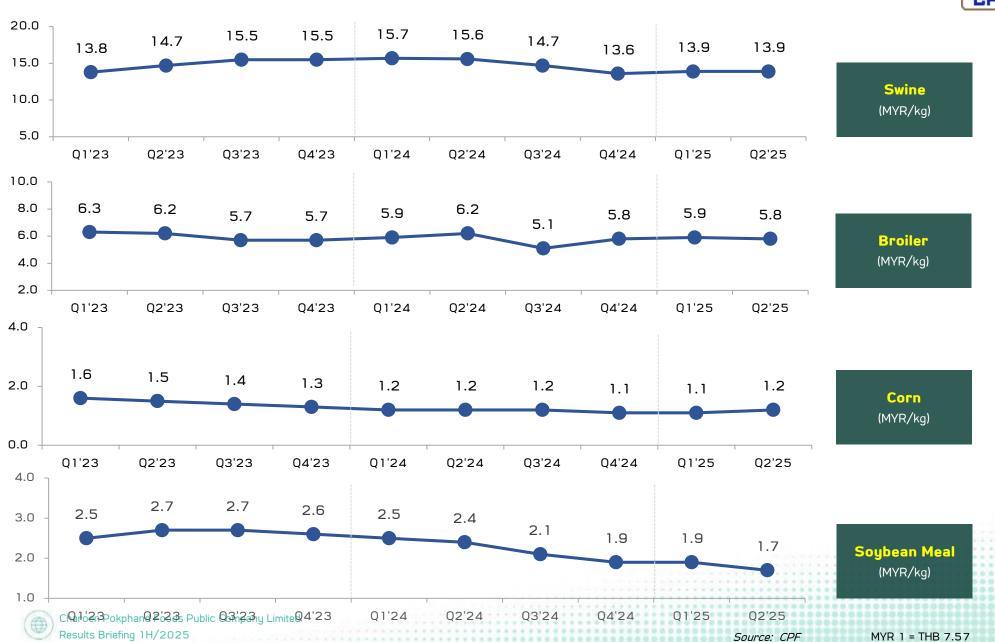
# Philippines: Average Market Price and Major Feed Raw Materials





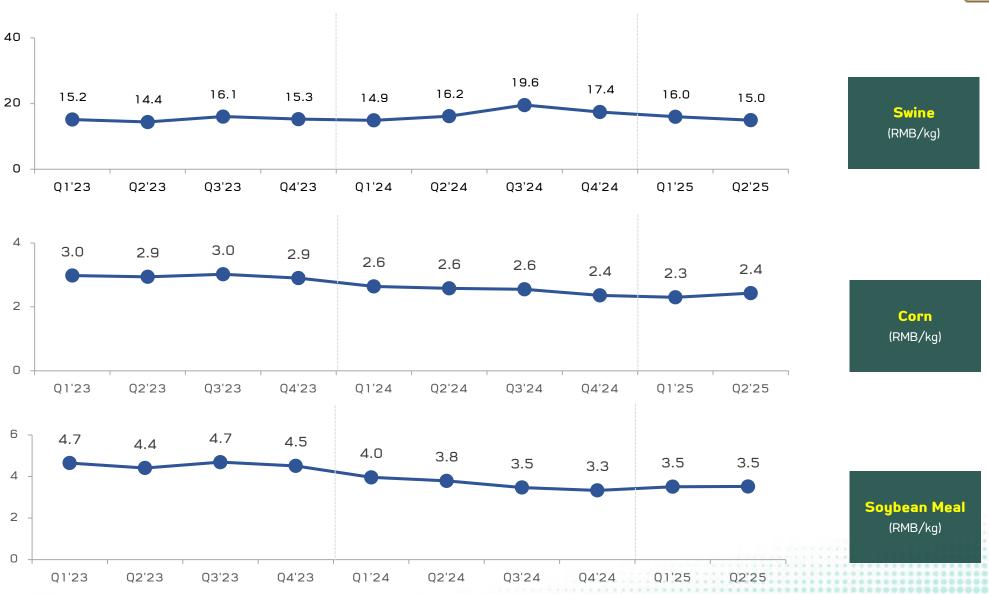
# Malaysia: Average Market Price and Major Feed Raw Materials





# China: Average Market Price and Major Feed Raw Materials







# **Appendix C**

Highlights: Q2/2025 Results

### **Q2/2025** Results Highlights





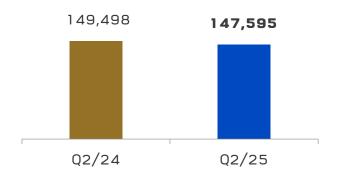
-1.3% YoY

Gross Profit
(THB millions)

+27% YoY

Net Profit (THB millions)

+50% YoY





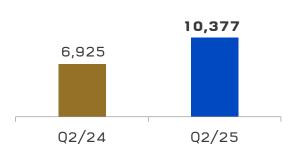


#### **Gross profit margin**

Q2/24 15.4%

Q2/25 19.8%

+4.4%



#### **Net profit margin**

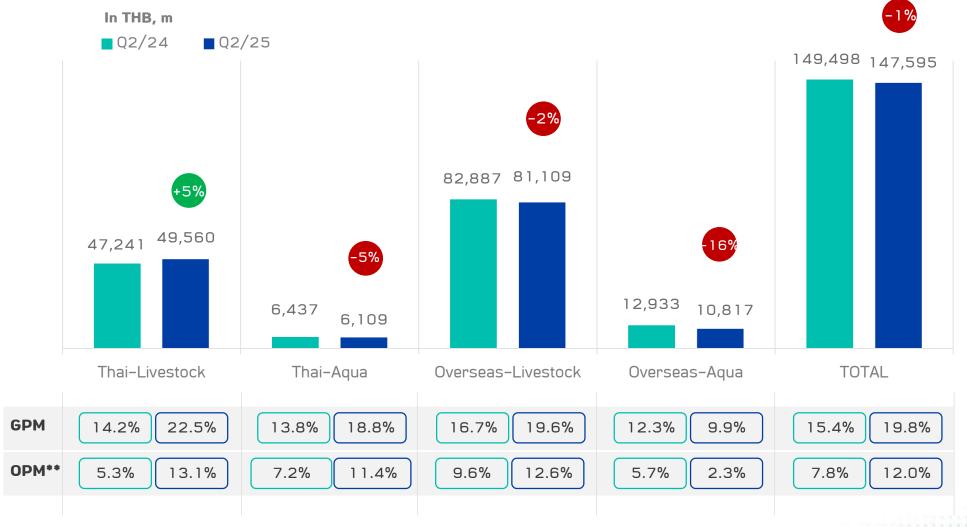
Q2/24 4.6%

Q2/25 7.0%

+2.4%

#### Q2/2025: Sales & Profit Margin by Business





<sup>\*\*</sup> Exclude gain/loss from fair value adjustment of biological assets





	Sales Breakdown									
	Livestock			Aquaculture			TOTAL			
	Q2/24	Q2/25	%Change	Q2/24	Q2/25	%Change	Q2/24	Q2/25	%Change	
Thailand	47,241	49,560	5%	6,437	6,109	-5%	53,678	55,669	4%	
Domestic	39,871	42,445	6%	5,628	5,224	-7%	45,499	47,669	5%	
Export	7,370	7,115	-3%	809	885	9%	8,179	8,000	-2%	
Vietnam	28,436	22,465	-21%	4,761	3,714	-22%	33,197	26,179	-21%	
China	8,357	11,364	36%	125	132	6%	8,482	11,496	36%	
Others	46,094	47,280	3%	8,047	6,971	-13%	54,141	54,251	0%	
TOTAL	130,128	130,669	0%	19,370	16,926	-13%	149,498	147,595	-1%	
% of Total Sales	87%	89%		13%	11%		100%	100%		

## Q2/2025: Sales Structure by Products



	Sales Breakdown by Products											
	Feed		Farm		Food			TOTAL				
	Q2/24	Q2/25	%Change	Q2/24	Q2/25	%Change	Q2/24	Q2/25	%Change	Q2/24	Q2/25	%Change
Thailand	11,596	10,890	-6%	27,585	29,957	9%	14,497	14,822	2%	53,678	55,669	4%
Domestic	11,575	10,875	-6%	25,851	28,293	9%	8,073	8,501	5%	45,499	47,669	5%
Export	21	15	-29%	1,734	1,664	-4%	6,424	6,321	-2%	8,179	8,000	-2%
Vietnam	8,463	6,789	-20%	22,691	17,517	-23%	2,043	1,873	-8%	33,197	26,179	-21%
China	1,798	4,715	162%	3,966	3,437	-13%	2,718	3,344	23%	8,482	11,496	36%
Others	12,872	12,002	-7%	28,433	30,086	6%	12,836	12,163	-5%	54,141	54,251	0%
Total	34,729	34,396	-1%	82,675	80,997	-2%	32,094	32,202	0%	149,498	147,595	-1%



## **Appendix D**

Group of Associate Companies

& Joint Ventures

### **Group of Associate Companies & Joint Ventures**



Associates	Type of Business	CPF's Direct and Indirect Interest (%)	
Arbor Acres Thailand Company Limited	Broiler Breeder business	49.98	
Ross Breeders Siam Company Limited	Broiler Breeder business	49.99	
CP All Public Company Limited	Convenience store business	34.50	
CP Axtra Public Company Limited	Wholesale business	8.85	
Nava 84 Company Limited	Investment	25.00	
Siam Rivea Company Limited	Restaurant	29.99	
A.P.P.Enterprise INC.	Renting and leasing of real property	39.60	
Sao Ta Foods Joint Stock Company	Seafood product preparation and packaging business	24.90	
Sterling Park Corporation	Computer systems design and related services	17.16	
Kamereo International Pte. Ltd.	Food Supplier	11.29	
BaltFood LLC	Slaugther house	30.35	
Norfolk Property Development (Private) Limited	Property development	39.20	
Chia Tai Investment Co., Ltd. (Group)	Aniamal feed and swine business	35.00	
Chia Tai Conti (Cixi) Investment Management Company Limited	Provision of Consulting service on economic and trade	50.00	
Conti Chia Tai International Limited	Production and sale of animal feed	50.00	
Cixi Zhuda Investment Center (Limited Partnership)	Investment	45.49	
Zhaniang Deni Vehicle parts Co.,Ltd.	Manufactures and distributes carburetor products	14.12	

Joint Ventures	Type of Business	CPF's Direct and Indirect Interest (%)		
CP-Meiji Company Limited	Production of dairy products	59.99		
Superdrob S.A.	Livestock buisness	49.45		
CPF Poland S.A.	Agro-Industrial and Food businesses	49.45		
Westbridge Foods Holding B.V.	Food trading business	49.99		
Camanor Productos Marinhos Ltda.	Shrimp business	40.00		
Andhra Pradesh Broodstock Multiplicationcentre Private	Aqualculture business	74.99		
Hylife Group Holding Ltd.	Swine business	50.10		
Feng Sheng Livestock Co.,Ltd.	Livestock business	19.51		
ECI Metro Investment Company Limited	Sales distributor of industrial machinery products	25.21		
ECI Metro Enterprises (Hong Kong) Co., Ltd.	Sales distributor of industrial machinery products	25.21		



# **Appendix E**

**Product Samples & Retail Outlet Formats** 

### **Food Retail Products**











































### **Food Retail Products**

























































### Food Service: Five Stars Chain















Results Briefing 1H/2025

### Food Service: Chester's













#### **Disclaimer**

This presentation contains some information from other sources that CPF does not make any representations regarding the use, validity, accuracy, or reliability of, or the results of the use of information, data but not limited to, all text, and images ("the Content") on this presentation. Some contents may contain forward-looking statements that based on management's view upon the information currently available to us. These statements are subject to certain risks and uncertainties that could cause the actual results to be materially differed from what had been previously stated.

The Content and the Forward-looking statements state within this presentation only as the date they made. The Company undertakes no responsibility on the change after that date stated herein.

The material set forth herein is for informational purposes only. It should not be construed, as an offer of securities for sale.

#### **Annual Report & Annual Review:**

https://www.cpfworldwide.com/en/investors/annual

#### **Sustainability Report:**

https://www.cpfworldwide.com/en/sustainability/report

#### Investor Relations Office

Charoen Pokphand Foods Public Company Limited 313 C.P.Tower Building, 15<sup>th</sup> Floor, Silom Road, Bangrak, Bangkok 10500, Thailand Tel (662) 766-8322 / (662) 766-8323 Fax. (662) 638-2942

https://www.cpfworldwide.com/en/investor

Email:iroffice@cpf.co.tl

For Further Information

